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QUARTERLY REPORT

For the period ended:

**April 2, 2017**



**REMINGTON OUTDOOR COMPANY,  
INC.**

(Exact name of company as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation or organization)

**870 Remington Drive**

**P.O. Box 1776**

**Madison, North Carolina 27025-1776**

(Address of principal executive offices) (Zip Code)

**(336) 548-8700**

(Company's telephone number, including area code)

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**REMINGTON OUTDOOR COMPANY, INC.**

Quarterly Report  
April 2, 2017

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*References in this report to (1) the terms “we,” “us,” “our,” the “Company,” “Remington Outdoor Company” and “Remington Outdoor” refer to Remington Outdoor Company, Inc. and its subsidiaries on a consolidated basis, (2) the term “FGI Holding” refers to FGI Holding Company, LLC, (3) the term “FGI Opco” refers to FGI Operating Company, LLC, (4) the term “FGI Finance” refers to FGI Finance, Inc., (5) the term “Remington” refers to Remington Arms Company, LLC and its direct and indirect subsidiaries, (6) the term “Outdoor Services” refers to Outdoor Services, LLC and (7) the terms “2020 Notes,” “Term Loan B,” “ABL,” “ABL Revolver” and “Promissory Note” have the respective meanings given to them in the “Notes to Consolidated Financial Statements – note 6 – Debt.”*

## **FINANCIAL AND OTHER INFORMATION**

Unless otherwise indicated, all references to “dollars” and “\$” in this Quarterly Report are to, and all monetary amounts in this Quarterly Report are presented in, U.S. dollars. Unless otherwise indicated, the financial information contained in this Quarterly Report has been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”).

Certain monetary amounts, percentages and other figures included in this Quarterly Report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

In this Quarterly Report, we refer to and rely on publicly available information regarding our industry and our competitors. Although we believe the information is reliable, we cannot guarantee the accuracy and completeness of the information and have not independently verified it.

## **FORWARD-LOOKING STATEMENTS**

### **Information Concerning Forward-Looking Statements**

This quarterly report contains statements that constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements relating to trends in the operations, financial results, businesses and the products of Remington Outdoor Company, Inc. as well as other statements including words such as “anticipate,” “believe,” “plan,” “estimate,” “expect,” “intend” and other similar expressions.

Forward-looking statements are made based upon management’s current expectations and beliefs concerning future developments and their potential effects on us. Such forward-looking statements are not guarantees of future performance. The following important factors, and those important factors described elsewhere in this quarterly report and the other reports we have made available on our website, including the matters set forth under the section entitled “Risk Factors,” could affect (and in some cases, have affected) our actual results and could cause such results to differ materially from estimates or expectations reflected in such forward-looking statements.

- Risks related to our indebtedness structure, including our ability to make scheduled payments of principal and interest on, or to refinance our obligations with respect to our indebtedness, our ability to comply with the covenants and restrictions contained in the instruments governing such indebtedness and the effect our high amount of indebtedness has on our operations and ability to implement our strategy.
- The seasonality of our business and our dependence on the fall hunting season.
- The development of rural property in many locations which could curtail or eliminate access to private and public lands previously available for hunting.

- Risks related to sales to the US and other governments including the use of indefinite delivery, indefinite quantity (“IDIQ”) contracts.
- Disruption in our relationships with suppliers of raw materials.
- Volatility of commodity prices, including those for lead, copper, steel, brass, zinc, oil and natural gas.
- Risks related to the competitive environment in which we operate, including the significant competition we face from domestic and international competitors.
- Risks related to governmental regulation, including the additional costs that could be imposed on us or our customers or the risk that regulation could affect our sales.
- Potential liability under regulations relating to anti-corruption, trade controls, economic sanctions and similar laws.
- Product recalls, class action and product liability litigation, as well as unfavorable publicity or public perception of the firearms industry generally.
- Failure to maintain the strength of our brands, which may affect our market position and thus our financial condition.
- Potential exposure to claw-back provisions for a failure to meet certain targets related to construction, development and renovation incentives at our Arkansas and Alabama facilities.
- A diversion in management’s focus due to our realignment activities.
- The impact of presidential, congressional and state electoral outcomes on the demand for our products.
- Our reliance on sales made to Wal-Mart, which accounted for 9%, 13% and 9% of our total sales for the years ended December 31, 2016, 2015 and 2014, respectively.

Any forward-looking statement speaks only as of the date on which it is made, and, except as required by law, we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events.

**Remington Outdoor Company, Inc. and Subsidiaries**  
Condensed Consolidated Balance Sheets  
(Dollars in Millions, Except for Number of Stock Shares)

	April 2, 2017	December 31, 2016	<i>As Restated</i> March 27, 2016
	<i>Unaudited</i>		<i>Unaudited</i>
<b>ASSETS</b>			
<b>Current Assets</b>			
Cash and Cash Equivalents	\$ 116.3	\$ 116.2	\$ 123.7
Trade Receivables, net of \$3.5, \$2.1, and \$0.4 allowance for bad debts, respectively	137.0	99.6	182.1
Inventories	289.6	255.1	223.4
Prepaid Expenses and Miscellaneous Receivables	20.6	21.3	14.6
Assets Held for Sale	-	1.1	1.5
<b>Total Current Assets</b>	<b>563.5</b>	<b>493.3</b>	<b>545.3</b>
Property, Plant and Equipment, net of accumulated depreciation	237.7	237.9	240.6
Goodwill	51.2	79.9	80.0
Intangible Assets, net of accumulated amortization	84.4	89.9	94.2
Other Assets	20.2	19.8	18.0
<b>Total Assets</b>	<b>\$ 957.0</b>	<b>\$ 920.8</b>	<b>\$ 978.1</b>
<b>LIABILITIES AND STOCKHOLDERS' DEFICIT</b>			
<b>Current Liabilities</b>			
Accounts Payable	\$ 78.4	\$ 78.6	\$ 92.7
Short-Term Borrowings	7.1	7.9	6.9
Current Portion of Product Liability	10.2	8.2	10.0
Income Tax Accrual	1.0	-	-
Accrued Expenses	101.1	117.1	118.2
<b>Total Current Liabilities</b>	<b>197.8</b>	<b>211.8</b>	<b>227.8</b>
Long-Term Debt, net of current portion	908.5	817.2	881.9
Retiree Benefits, net of current portion	81.7	81.6	77.9
Product Liability, net of current portion	19.6	19.6	17.2
Deferred Tax Liabilities	24.7	36.4	34.4
Other Long-Term Liabilities	51.9	51.4	50.6
<b>Total Liabilities</b>	<b>1,284.2</b>	<b>1,218.0</b>	<b>1,289.8</b>
Commitments and Contingencies (Note 13)			
Common Stock, Issued 351,472, 351,472 and 351,623 shares, respectively	0.2	0.2	0.2
Less: Treasury Stock	(0.2)	(0.2)	(0.2)
Paid-in Capital	12.6	12.3	11.1
Accumulated Other Comprehensive Loss	(76.4)	(81.1)	(89.7)
Accumulated Deficit	(263.4)	(228.4)	(232.7)
<b>Total Parent's Deficit</b>	<b>(327.2)</b>	<b>(297.2)</b>	<b>(311.3)</b>
Noncontrolling Interest Deficit	-	-	(0.4)
<b>Total Stockholders' Deficit</b>	<b>(327.2)</b>	<b>(297.2)</b>	<b>(311.7)</b>
<b>Total Liabilities and Stockholders' Equity (Deficit)</b>	<b>\$ 957.0</b>	<b>\$ 920.8</b>	<b>\$ 978.1</b>

The accompanying notes are an integral part of these consolidated financial statements.

**Remington Outdoor Company, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Operations (Unaudited)**  
(Dollars in Millions, except for Earnings Per Share Data)

	For the three months ended	
	April 2, 2017	March 27, 2016 <i>As Restated</i>
Net Sales	\$ 157.6	\$ 218.0
Cost of Goods Sold	126.4	157.1
Gross Profit	31.2	60.9
Selling, General and Administrative Expenses	27.8	31.4
Research and Development Expenses	3.2	3.6
Impairment Charges	33.2	-
Other Expense	0.9	1.1
Operating Income (Loss)	(33.9)	24.8
Interest Expense	14.6	15.3
Income (Loss) Before Income Taxes and Noncontrolling Interests	(48.5)	9.5
Income Tax Benefit	(13.5)	(4.9)
Net Income (Loss)	(35.0)	14.4
Add: Net Loss Attributable to Noncontrolling Interest	-	-
Net Income (Loss) Attributable to Controlling Interest	\$ (35.0)	\$ 14.4
Net Income (Loss) Applicable to Common Stock	\$ (35.0)	\$ 14.4
Net Income (Loss) Per Common Share, Basic	\$ (100.46)	\$ 40.96
Net Income (Loss) Per Common Share, Diluted	\$ (100.46)	\$ 40.96
Weighted Average Number of Shares Outstanding, Basic	348,764	346,584
Weighted Average Number of Shares Outstanding, Diluted	348,764	346,584

Net Sales are presented net of Federal Excise taxes of \$12.2 and \$17.4 for the three months ended April 2, 2017 and March 27, 2016.

The accompanying notes are an integral part of these consolidated financial statements.

**Remington Outdoor Company, Inc. and Subsidiaries**  
Condensed Consolidated Statements of Comprehensive Income (Loss) (Unaudited)  
(Dollars in Millions)

	For the three months ended	
	April 2, 2017	March 27, 2016
		<i>As Restated</i>
Net Income (Loss)	\$ (35.0)	\$ 14.4
Other Comprehensive Income (Loss):		
Net Foreign Currency Translation Adjustments	-	(0.3)
Net Derivative Gains (Losses), net	4.7	2.4
Total Other Comprehensive Income (Loss)	4.7	2.1
Comprehensive Income (Loss)	(30.3)	16.5
Total Comprehensive Income (Loss) Attributable to Controlling Interests	\$ (30.3)	\$ 16.5

The accompanying notes are an integral part of these consolidated financial statements.

**Remington Outdoor Company, Inc. and Subsidiaries**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**  
(Dollars in Millions)

	For the three months ended April 2, 2017	For the three months ended March 27, 2016 <i>As Restated</i>
<b><u>Operating Activities</u></b>		
Net Income (Loss)	\$ (35.0)	\$ 14.4
Adjustments:		
Impairment Charges	33.2	-
Depreciation	5.6	5.9
Amortization	1.0	1.3
Retirement Plans' Expense (Income)	0.2	0.2
Deferred Income Taxes	(14.6)	2.0
Share Based Compensation Charges	0.3	0.4
Other Non-Cash Charges	0.8	2.4
Changes in Operating Assets and Liabilities:		
Trade Receivables	(37.5)	(82.9)
Inventories, net	(31.4)	(9.0)
Prepaid Expenses and Other Assets	5.0	(2.9)
Accounts Payable	0.2	10.8
Income Tax Accrual	1.0	-
Contributions to Retirement Plans	(0.1)	(0.2)
Other Liabilities	(12.5)	9.4
Net Cash Used in Operating Activities	(83.8)	(48.2)
<b><u>Investing Activities</u></b>		
Purchase of Property, Plant and Equipment	(7.8)	(6.5)
Proceeds from Sale of Property, Plant and Equipment	1.6	-
Net Cash Used in Investing Activities	(6.2)	(6.5)
<b><u>Financing Activities</u></b>		
Proceeds from Revolving Credit Facilities	113.5	96.3
Payments on Revolving Credit Facilities	(22.2)	(29.1)
Principal Payments on Debt	(2.2)	(0.5)
Payment of Stock Dividends	(0.1)	(0.1)
Proceeds from State and Local Incentives	1.2	0.5
Book Overdraft	-	(6.7)
Net Cash Provided by Financing Activities	90.2	60.4
Effect of Exchange Rate Changes on Cash	-	(0.4)
Change in Cash and Cash Equivalents	0.2	5.3
Cash and Cash Equivalents at Beginning of Period	116.1	118.4
Cash and Cash Equivalents at End of Period	\$ 116.3	\$ 123.7
<b>Supplemental Cash Flow Information:</b>		
Cash Paid During the Period for:		
Interest	\$ 8.3	\$ 7.0
Income Taxes, Net of Refunds	(0.1)	(0.2)
Noncash Financing and Investing Activities:		
Accrued Capital Expenditures	1.9	1.7

The accompanying notes are an integral part of these consolidated financial statements.



**Remington Outdoor Company, Inc. and Subsidiaries**  
Condensed Consolidated Statement of Stockholders' Equity (Deficit) and Accumulated Comprehensive Income (Loss) (Unaudited)  
(Dollars in Millions)

	Common Stock	Treasury Stock	Paid-in Capital	Accumulated Other Comprehensive Loss	Accumulated Deficit	Controlling Interest Stockholders' Equity (Deficit)	Non- Controlling Interest	Total Stockholders' Equity (Deficit)
<b>Balance, January 1, 2017</b>	\$ 0.2	\$ (0.2)	\$ 12.3	\$ (81.1)	\$ (228.4)	\$ (297.2)	\$ -	\$ (297.2)
Net Income					(35.0)	(35.0)	-	(35.0)
Other Comprehensive Income				4.7		4.7		4.7
Share-Based Compensation			0.3			0.3		0.3
<b>Balance, April 2, 2017</b>	<u>\$ 0.2</u>	<u>\$ (0.2)</u>	<u>\$ 12.6</u>	<u>\$ (76.4)</u>	<u>\$ (263.4)</u>	<u>\$ (327.2)</u>	<u>\$ -</u>	<u>\$ (327.2)</u>
<i>As Restated:</i>								
	Common Stock	Treasury Stock	Paid-in Capital	Accumulated Other Comprehensive Loss	Accumulated Deficit	Controlling Interest Stockholders' Equity (Deficit)	Non- Controlling Interest	Total Stockholders' Equity (Deficit)
<b>Balance, January 1, 2016</b>	\$ 0.2	\$ (0.2)	\$ 10.7	\$ (91.8)	\$ (247.1)	\$ (328.2)	\$ (0.4)	\$ (328.6)
Net Income					14.4	14.4	-	14.4
Other Comprehensive Income				2.1		2.1		2.1
Share-Based Compensation			0.4			0.4		0.4
<b>Balance, March 27, 2016</b>	<u>\$ 0.2</u>	<u>\$ (0.2)</u>	<u>\$ 11.1</u>	<u>\$ (89.7)</u>	<u>\$ (232.7)</u>	<u>\$ (311.3)</u>	<u>\$ (0.4)</u>	<u>\$ (311.7)</u>

The accompanying notes are an integral part of these consolidated financial statements.

REMINGTON OUTDOOR COMPANY, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(dollars in millions, except share and per share amounts) – Unaudited

## 1. Basis of Presentation

The accompanying unaudited interim condensed and consolidated financial statements include those of Remington Outdoor Company, Inc. (“Remington Outdoor Company,” “Remington Outdoor,” or the “Company”) and its subsidiaries. Remington Outdoor owns 100% of FGI Holding Company, LLC (“FGI Holding”), which in turn owns 100% of FGI Operating Company, LLC (“FGI Opco”). FGI Opco includes the financial results of Remington Arms Company, LLC (“Remington”), Barnes Bullets, LLC (“Barnes”) and RA Brands, L.L.C. FGI Opco also owns 100% of FGI Finance, Inc. (“FGI Finance”). Remington, in turn, owns Advanced Armament Corp., LLC (“AAC”). On October 14, 2016, the Company sold substantially all of the assets of its interest in Remington Outdoor (UK) Ltd. (“Remington UK”). The accompanying consolidated financial statements include the accounts of the Company and its subsidiaries, including Remington UK through the date of its sale. All significant intercompany accounts and transactions have been eliminated.

The accompanying unaudited interim condensed and consolidated financial statements have been prepared (i) in accordance with GAAP applicable to interim financial statements and (ii) consistent with the rules and regulations of the SEC for reporting interim financial information. Pursuant to such rules and regulations, certain information and footnote disclosures normally included in financial statements prepared in accordance with GAAP have been omitted. The unaudited interim condensed and consolidated financial statements should be read in conjunction with the audited consolidated financial statements of the Company and its subsidiaries as of and for the year ended December 31, 2016. These unaudited interim statements include all normal recurring adjustments that are, in the opinion of management, necessary for a fair presentation of the results for the periods presented. The results for the three month period may not be indicative of a full year’s result.

The Company uses a calendar year/5-4-4 based fiscal month reporting period. Under this fiscal cycle, each reporting quarter contains approximately 13 weeks of operations and ends on the last Sunday of the quarter, except for the last quarter which ends on December 31.

## 2. Fair Value Measurements

The Financial Accounting Standards Board (“FASB”) issued Accounting Standards Codification (“ASC”) 820 “Fair Value Measurements and Disclosures”, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date (that is, an exit price). The exit price is based on the amount that the holder of the asset or liability would receive or need to pay in an actual transaction (or in a hypothetical transaction if an actual transaction does not exist) at the measurement date. In some circumstances, the entry and exit price may be the same; however, they are conceptually different. The accounting standards also establish a three-level hierarchy that prioritizes the inputs used in fair value measurements. The hierarchy consists of three broad levels as follows:

Level 1 – Quoted market prices in active markets for identical assets or liabilities;

Level 2 – Observable inputs other than quoted prices within Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data; and

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These include certain pricing models, discounted cash flow methodologies and similar techniques that use significant unobservable inputs.

REMINGTON OUTDOOR COMPANY, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(dollars in millions, except share and per share amounts) – Unaudited

**Recurring Fair Value Measurements**

The following tables present assets and liabilities that are measured at fair value on a recurring basis and the effects of master netting agreements:

<b>As of April 2, 2017:</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Netting Adjustments</b>	<b>Net Fair Value</b>
<b>Assets:</b>					
Commodity Derivative Contracts	\$ -	\$ 9.9	\$ -	\$ -	\$ 9.9
Interest Rate Derivative Contracts	\$ -	\$ 1.8	\$ -	\$ (1.4)	\$ 0.4
Total Assets	\$ -	\$ 11.7	\$ -	\$ (1.4)	\$ 10.3
<b>Liabilities:</b>					
Interest Rate Derivative Contracts	\$ -	\$ 1.4	\$ -	\$ (1.4)	\$ -
Total Liabilities	\$ -	\$ 1.4	\$ -	\$ (1.4)	\$ -

<b>As of December 31, 2016:</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Netting Adjustments</b>	<b>Net Fair Value</b>
<b>Assets:</b>					
Commodity Derivative Contracts	\$ -	\$ 5.7	\$ -	\$ (0.2)	\$ 5.5
Interest Rate Derivative Contracts	-	1.5	-	(1.4)	\$ 0.1
Total Assets	\$ -	\$ 7.2	\$ -	\$ (1.6)	\$ 5.6
<b>Liabilities:</b>					
Commodity Derivative Contracts	\$ -	\$ 0.2	\$ -	\$ (0.2)	\$ -
Interest Rate Derivative Contracts	-	1.4	-	(1.4)	-
Total Liabilities	\$ -	\$ 1.6	\$ -	\$ (1.6)	\$ -

<b>As of March 27, 2016:</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Netting Adjustments</b>	<b>Net Fair Value</b>
<b>Assets:</b>					
Interest Rate Derivative Contracts	\$ -	\$ 0.8	\$ -	\$ (0.8)	\$ -
Total Assets	\$ -	\$ 0.8	\$ -	\$ (0.8)	\$ -
<b>Liabilities:</b>					
Commodity Derivative Contracts	\$ -	\$ 7.5	\$ -	\$ -	\$ 7.5
Interest Rate Derivative Contracts	-	1.4	-	(0.8)	0.6
Total Liabilities	\$ -	\$ 8.9	\$ -	\$ (0.8)	\$ 8.1

The fair values of the Company's derivative contracts are determined using standard valuation models and observable market inputs which are classified as Level 2 inputs. Inputs used in the valuation models include spot and future prices, interest rates, forward rates, and discount rates that are based on London Inter Bank Offered Rate ("LIBOR") and U.S. Treasury rates. Refer to note 14.

All of the Company's derivative instruments are currently subject to master netting agreements which allow gain and loss positions with the same counterparty to be netted when settled. The fair values of all derivative instruments are presented on a net basis on the condensed consolidated balance sheet.

REMINGTON OUTDOOR COMPANY, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(dollars in millions, except share and per share amounts) – Unaudited

**Nonrecurring Fair Value Measurements**

The following table presents assets that were measured at fair value on a nonrecurring basis as of December 31, 2016 and April 2, 2017:

	Fair Value as of December 31, 2016	Fair Value as of April 2, 2017	Impairment Charge
Goodwill <sup>1</sup>	\$ 42.3	\$ 13.7	\$ 28.6
Intangible Assets <sup>1</sup>	15.5	11.0	4.5
Property, Plant and Equipment <sup>2</sup>	0.1	-	0.1
Total	\$ 57.9	\$ 24.7	\$ 33.2

<sup>1</sup> The Company recognized impairment charges of \$33.1 on intangible assets in its Firearms segment, consisting of \$28.6 of goodwill impairment and \$4.5 of intangible assets impairment. The charge was determined by comparing the fair value of the assets to their carrying value. The fair value was calculated using the discounted cash flow method based on Level 3 inputs and the market approach based on Level 2 inputs. Refer to note 4.

<sup>2</sup> In 2017, the Company recognized impairment charges of \$0.1 on the write off of equipment related to the consolidation of the Kennesaw, Georgia facility into the Huntsville, Alabama facility.

**Other Fair Value Measurements**

Due to their liquid nature, the carrying values of cash and cash equivalents, trade receivables, accounts payable and other accrued liabilities are considered representative of their fair values. The fair value of the Company's fixed rate notes was measured using the quoted trading price of its notes at April 2, 2017, December 31, 2016, and March 27, 2016, which is considered a Level 2 input. The following table describes the estimated fair value of the Company's debt for the periods indicated:

	April 2, 2017	December 31, 2016	March 27, 2016
Fair Value	\$ 850.0	\$ 768.6	\$ 686.6
Carrying Value	\$ 928.0	\$ 838.8	\$ 906.0

**Concentrations of Credit Risk**

Sales to one customer represented 13.3% of sales for the three months ended April 2, 2017. There was no single customer that exceeded 10% of total sales in the three months ended March 27, 2016.

**3. Inventories**

	April 2, 2017	December 31, 2016	March 27, 2016
Raw Materials	\$ 65.8	\$ 65.5	\$ 66.7
Semi-Finished Products	51.5	45.1	43.1
Finished Products	172.3	144.5	113.6
Total	\$ 289.6	\$ 255.1	\$ 223.4

**4. Intangible Assets**

In accordance with Accounting Standards Codification ("ASC") 350 "Intangibles Goodwill and Other," the Company is required to test its goodwill and other indefinite-lived intangible assets for impairment annually or when a triggering event has occurred that would indicate that it is more likely than not that the fair value of the reporting unit is less than the book value, including goodwill and intangibles. In the Company's assessment, a triggering event occurred during the first quarter of 2017, which indicated that it was more likely than not that the fair value of the MSR reporting unit was less than its carrying value, including goodwill. The triggering event was caused primarily

REMINGTON OUTDOOR COMPANY, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(dollars in millions, except share and per share amounts) – Unaudited

by a significant reduction in MSR financial performance in the latter portion of the first quarter, which was driven by slower retail sales of the Company’s products and higher channel inventory levels combined with a reduced financial outlook, because of the continued softness in the MSR market. The Company early adopted the provisions of ASU 2017-04, “—Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment” as of January 1, 2017, which eliminates Step 2 from the goodwill impairment test, in order to simplify the measurement of goodwill. The Company recognized impairment charges of \$33.1 related to intangible assets in its Firearms segment, consisting of \$28.6 of goodwill impairment and \$4.5 of trademark impairment. Refer to notes 2 and 16.

**Goodwill**

The changes in the carrying amount of goodwill for the periods ended April 2, 2017, December 31, 2016, and March 27, 2016 by reporting segment are as follows:

<b>Goodwill by Segment:</b>	<b>April 2, 2017</b>	<b>December 31, 2016</b>	<b>March 27, 2016</b>
Firearms <sup>1</sup>	\$ 14.6	\$ 43.2	\$ 43.2
Ammunition	23.9	23.9	23.9
Consumer	12.7	12.8	12.9
<b>Total Goodwill</b>	<b>\$ 51.2</b>	<b>\$ 79.9</b>	<b>\$ 80.0</b>

<sup>1</sup> The Company recognized a \$28.6 impairment charge related to goodwill in its Firearms segment as a result of the goodwill impairment testing completed during the three months ended April 2, 2017.

**Intangible Assets Other than Goodwill**

The following table summarizes the carrying amounts of intangible assets other than goodwill for the periods ended April 2, 2017, December 31, 2016, and March 27, 2016:

	<b>April 2, 2017</b>	<b>December 31, 2016</b>	<b>March 27, 2016</b>
<i>Indefinite-Lived Intangible Assets:</i>			
Trademarks <sup>1</sup>	\$ 62.6	\$ 67.1	\$ 67.7
<i>Definite-Lived Intangible Assets:</i>			
Customer Relationships	20.5	21.2	24.2
Developed Technology	1.1	1.3	1.9
Other	0.2	0.3	0.4
<b>Total Intangible Assets Other than Goodwill</b>	<b>\$ 84.4</b>	<b>\$ 89.9</b>	<b>\$ 94.2</b>

<sup>1</sup> The Company recognized a \$4.5 impairment charge related to trademarks in its Firearms segment as a result of the trademark impairment testing completed during the three months ended April 2, 2017.

The following table summarizes changes related to the carrying amounts of the Company’s definite-lived intangible assets for the three months ended April 2, 2017:

<b>Definite-Lived Intangible Assets:</b>	<b>December 31, 2016</b>	<b>Changes<sup>1</sup></b>	<b>April 2, 2017</b>
Customer Relationships, net	\$ 21.2	\$ (0.7)	\$ 20.5
Developed Technology, net	1.3	(0.2)	1.1
Other, net <sup>2</sup>	0.3	(0.1)	0.2
<b>Total Definite-Lived Intangible Assets, net</b>	<b>\$ 22.8</b>	<b>\$ (1.0)</b>	<b>\$ 21.8</b>

<sup>1</sup> Amortization expense of intangible assets was \$1.0 and \$1.3 for the three months ended April 2, 2017 and March 27, 2016, respectively.

<sup>2</sup> Represents patents, in-process technology and non-compete agreements.

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**5. Accrued Expenses**

Accrued Liabilities consisted of the following at:

	April 2, 2017	December 31, 2016	March 27, 2016
Settlement Reserve	\$ 22.7	\$ 23.5	\$ 25.4
Excise Tax	11.8	17.5	17.0
Marketing	4.7	21.2	11.1
Product Safety Reserve	10.0	10.2	10.7
Other	51.9	44.7	54.0
<b>Total</b>	<b>\$ 101.1</b>	<b>\$ 117.1</b>	<b>\$ 118.2</b>

**6. Debt**

The Company's long-term debt consisted of the following as of April 2, 2017, December 31, 2016 and March 27, 2016:

<b>April 2, 2017</b>	<b>Total Debt</b>	<b>Debt Issuance Costs</b>	<b>Net Debt</b>
7.875% Senior Secured Notes due 2020 (the "2020 Notes")	\$ 250.0	\$ (4.5)	\$ 245.5
Seven Year Term Loan B (the "Term Loan B")	553.2	(6.2)	547.0
Credit Facility (the "ABL Revolver" or "ABL")	111.0	(1.7)	109.3
Promissory Note	12.5	-	12.5
Other Debt <sup>1</sup>	1.3	-	1.3
<b>Subtotal</b>	<b>\$ 928.0</b>	<b>\$ (12.4)</b>	<b>\$ 915.6</b>
Less: Current Portion	(7.1)	-	(7.1)
<b>Total</b>	<b>\$ 920.9</b>	<b>\$ (12.4)</b>	<b>\$ 908.5</b>

<b>December 31, 2016</b>	<b>Total Debt</b>	<b>Debt Issuance Costs</b>	<b>Net Debt</b>
2020 Notes	\$ 250.0	\$ (4.9)	\$ 245.1
Term Loan B	554.5	(6.9)	547.6
ABL Revolver	19.7	(1.9)	17.8
Promissory Note	12.5	-	12.5
Other Debt <sup>1</sup>	2.1	-	2.1
<b>Subtotal</b>	<b>\$ 838.8</b>	<b>\$ (13.7)</b>	<b>\$ 825.1</b>
Less: Current Portion	(7.9)	-	(7.9)
<b>Total</b>	<b>\$ 830.9</b>	<b>\$ (13.7)</b>	<b>\$ 817.2</b>

<b>March 27, 2016</b>	<b>Total Debt</b>	<b>Debt Issuance Costs</b>	<b>Net Debt</b>
2020 Notes	\$ 250.0	\$ (5.8)	\$ 244.2
Term Loan B	559.8	(9.0)	550.8
ABL Revolver	82.6	(2.4)	80.2
Promissory Note	12.5	-	12.5
Other Debt <sup>1</sup>	1.1	-	1.1
<b>Subtotal</b>	<b>\$ 906.0</b>	<b>\$ (17.2)</b>	<b>\$ 888.8</b>
Less: Current Portion	(6.9)	-	(6.9)
<b>Total</b>	<b>\$ 899.1</b>	<b>\$ (17.2)</b>	<b>\$ 881.9</b>

<sup>1</sup> Other Debt consists of borrowings under short-term financings for insurance premiums and capital lease obligations.

**2020 Notes**

The 2020 Notes, co-issued by FGI Opco and FGI Finance (the "Issuers") are guaranteed by Remington Outdoor, FGI Holding and each of FGI Opco's wholly-owned domestic restricted subsidiaries that are borrowers or guarantors under the ABL and Term Loan B (collectively, the "Guarantors"). Interest is payable on the 2020 Notes

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semi-annually on May 1 and November 1 of each year. The Issuers may redeem some or all of the 2020 Notes in whole or in part including accrued and unpaid interest at the prices set forth in the indenture governing the 2020 Notes.

***Term Loan B***

The Term Loan B agreement was entered into by FGI Opco, as the borrower, and is guaranteed by FGI Holding and each of FGI Opco's wholly-owned direct and indirect domestic subsidiaries, excluding Outdoor Services. Borrowings under the Term Loan B bear interest at an annual rate of either (a) the LIBOR rate (with a floor of 1.25%) plus a spread or (b) the base rate (with a floor of 2.25%) plus a spread. The Term Loan B has annual amortization payments due each year in an amount equal to 1% of the original principal balance thereof, with the balance due at the April 2019 maturity date. FGI Opco may voluntarily prepay the Term Loan B in whole or in part without premium or penalty. The Term Loan B also had an accordion feature that has been exercised on two occasions.

At April 2, 2017, the weighted average interest rate on the Term Loan B was 5.5%.

***ABL Revolver***

The ABL Revolver is a \$225.0 Asset-Based Revolving Credit Facility, including sub-limits for letters of credit and swingline loans, which has a June 2019 maturity. Borrowings under the ABL Revolver bear interest at an annual rate of either (a) the LIBOR rate plus a spread or (b) the base rate plus a spread. The LIBOR and base rate spreads fluctuate based on the amount of available borrowing capacity under the ABL Revolver as provided in the ABL Revolver. The ABL Revolver includes an unused line fee of 0.375% that is charged at an annual rate and paid monthly in arrears. FGI Opco will pay a fee on letters of credit equal to the applicable LIBOR margin and a fronting fee equal to 0.125% per annum, in each case to be paid monthly in arrears.

As of April 2, 2017, the Company had \$111.0 of outstanding borrowings under the ABL Revolver with a 3.14% weighted average interest rate. At April 2, 2017, the Company had the ability to borrow an additional amount of approximately \$65.3 under the ABL Revolver after taking into account the \$33.75 minimum availability condition (the "Excess Availability"). If the Excess Availability falls below \$33.75, the Company will be required to comply with certain restrictive covenants including covenants related to permitted investments, repurchase of capital stock, incurrence of indebtedness, sales of assets and dividend distributions. In addition, if the Excess Availability falls below \$22.5, lenders have the right to enforce collections and amounts owed to FGI Opco on certain accounts and collateral.

Outstanding standby letters of credit at April 2, 2017 were approximately \$8.3.

***Promissory Note***

In February 2014, the Company entered into a Promissory Note (the "Promissory Note") with the city of Huntsville, Alabama for \$12.5. Borrowings from the Promissory Note bear interest at an annual rate of 5.0% per annum. The Promissory Note has an eleven-year term with annual amortization payments due each year beginning on the second anniversary of the issuance equal to 10% of the original principal balance. If the Company meets certain employment goals for the year preceding the principal and interest payment dates, the annual principal and related interest for that payment period will be forgiven. As of December 31, 2016, the Company had met the criteria for the year preceding and no principal and interest payments are due in 2017.

***Other Debt***

Short-Term Borrowings consist of an unsecured, fixed interest agreement for financing premiums on the Company's insurance policy. The interest rate under this annual agreement is 3.25% and the agreement matures in September 2017.

The Company was in compliance with its debt covenants at April 2, 2017. For a further description of our other indebtedness, see "7. Debt—Other Debt" on our form 10-K for the year ended December 31, 2016 available on our website.

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**7. Stock Compensation**

***Restricted Stock/Restricted Units***

There were no changes in the restricted common unit/shares for the three months ended April 2, 2017 as compared to the year ended December 31, 2016:

	<b>Restricted Common Units/Shares Outstanding</b>	<b>Weighted-Average Grant Date Fair Value</b>	<b>Units/Shares Vested</b>
Balance at December 31, 2016	9,318	\$ 2,006.47	8,320
Balance at April 2, 2017	9,318	\$ 2,006.47	8,568

Compensation expense was approximately \$0.2 for each of the three months ended April 2, 2017 and March 27, 2016, respectively. The Company expects to recognize an additional \$0.4 in compensation expense through 2017 for the non-vested restricted shares.

***Stock Options***

On May 14, 2008, the Company’s Board of Directors (the “Board”) adopted the Remington Outdoor Company, Inc. 2008 Stock Incentive Plan (formerly the American Heritage Arms, Inc. 2008 Stock Incentive Plan, as amended and restated through December 31, 2013) (the “Plan”). The Plan is designed to provide a means by which certain current employees, officers, non-employee directors and other individual service providers may be given an opportunity to benefit from increases in the value of Remington Outdoor common stock (the “Common Stock”), through the grant of awards. Remington Outdoor, by means of the Plan, seeks to retain the services of such eligible persons and to provide incentives for such persons to exert maximum efforts for the success of Remington Outdoor and its subsidiaries. In the first quarter of 2016, the Board amended the Plan to increase the maximum number of Common Stock awards that may be granted under the Plan from 48,500 to 56,000. No other changes were made to the Plan.

The awards under the Plan may be in the form of incentive stock options, nonqualified stock options, stock appreciation rights, restricted stock awards and stock unit awards. The maximum aggregate number of shares of Common Stock that may be issued under all awards granted to participants under the Plan is 56,000 shares, including 1,234 shares which are restricted shares and not stock options, subject to certain adjustments as set forth in the Plan.

Also on May 14, 2008, the Board adopted the form of Nonqualified Stock Option Award Agreement (the “Form Award Agreement”). The Form Award Agreement outlines terms relating to stock option awards, including (i) the exercise price per share of each option granted, which shall be the fair market value of a share of the Common Stock on the date of grant (as defined in the Plan), (ii) the vesting schedule of the options granted, and (iii) acceleration provisions upon the occurrence of a change in control, termination of employment without cause or termination of employment for good reason.

For each of the three months ended April 2, 2017 and March 27, 2016, the Company recognized \$0.1 of compensation expense. The Company expects to recognize \$0.9 in remaining compensation expense through 2020 related to the outstanding options.



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A summary of the stock option activity for the Plan for the three months ended April 2, 2017 is as follows:

	Number of Awards	Weighted-Average Exercise Price
Awards outstanding at December 31, 2016	33,186	\$ 65.71
Awards Forfeited	1,314	\$ 56.99
Awards outstanding at April 2, 2017	31,872	\$ 66.07
Awards vested at April 2, 2017	8,165	\$ 92.44
Awards available for grant at April 2, 2017	6,933	

### 8. Stockholders' Equity

The Company is authorized to issue 200,000 shares of \$0.01 par value preferred stock as approved by the Board. As of April 2, 2017, there were 190,000 shares of preferred stock approved for issuance as Series A preferred stock, with no other approved classes of preferred stock issued or outstanding. There were 186,977 shares issued and zero shares outstanding of the Company's Series A preferred stock for all periods presented.

The Company is also authorized to issue 400,000 shares of \$0.01 par value common stock. There were no changes in the Company's common stock for the three months ended April 2, 2017.

Common Stock	Issued	Held in Treasury	Outstanding
Shares of Common Stock at December 31, 2016	351,472	(685)	350,787
Shares of Common Stock at April 2, 2017	351,472	(685)	350,787

### 9. Other Comprehensive Income (Loss)

The components of other comprehensive income (loss) ("OCI") and their related tax effects for the three months ended April 2, 2017 and March 27, 2016 are as follows:

Three Months Ended April 2, 2017	Before Taxes	Taxes	After Taxes
Net derivatives: <sup>3</sup>			
Net unrealized gains (losses) recognized in OCI	\$ 6.8	\$ (2.6)	\$ 4.2
Net (gains) losses reclassified into earnings	0.9	(0.4)	0.5
Net derivative gains (losses) <sup>2</sup>	\$ 7.7	\$ (3.0)	\$ 4.7
Other Comprehensive Income (Loss) <sup>2</sup>	\$ 7.7	\$ (3.0)	\$ 4.7
<b>Three Months Ended March 27, 2016</b>	<b>Before Taxes</b>	<b>Taxes</b>	<b>After Taxes</b>
Foreign currency translation adjustments <sup>1,2</sup>	\$ (0.3)	\$ -	\$ (0.3)
Net derivatives: <sup>3</sup>			
Net unrealized gains (losses) recognized in OCI	0.2	(0.1)	0.1
Net (gains) losses reclassified into earnings	3.7	(1.4)	2.3
Net derivative gains (losses) <sup>2</sup>	\$ 3.9	\$ (1.5)	\$ 2.4
Other Comprehensive Income (Loss) <sup>2</sup>	\$ 3.6	\$ (1.5)	\$ 2.1

<sup>1</sup> U.S. income taxes are not accrued on foreign currency translation adjustments.

<sup>2</sup> Amounts net of tax appears on the condensed consolidated statements of comprehensive income (loss).

<sup>3</sup> Net derivative gains and losses that are reclassified out of the Company's Accumulated Other Comprehensive Income (loss) on the Company's condensed consolidated balance sheet ("AOCI") are recognized in their entirety in Cost of Sales on the Company's condensed consolidated statement of operations in the same reporting period during which they were realized. For additional

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information on the Company's derivative instruments that are designated as cash flow hedges, refer to note 14.

**10. Net Income (Loss) Per Share**

The following table sets forth the computation of basic and diluted net income (loss) per share for the periods indicated (in millions, except share and per share amounts):

Three Months Ended	April 2, 2017	March 27, 2016
		<i>As Restated</i>
<b>Numerator:</b>		
Net income (loss) applicable to common shareholders	\$ (35.0)	\$ 14.4
<b>Denominator:</b>		
Weighted average common shares outstanding (basic)	348,764	346,584
Weighted average common shares outstanding (diluted)	348,764	346,584
<b>Income (loss) per common share:</b>		
Basic	\$ (100.46)	\$ 40.96
Diluted	\$ (100.46)	\$ 40.96

The following table shows the common equivalent shares related to non-vested restricted stock and stock options that were not included in the computation of diluted earnings per share, as their effect would have been antidilutive:

Three Months Ended	April 2, 2017	March 27, 2016
<b>Common Share Equivalents of Potentially Dilutive Securities:</b>		
Restricted stock	2,067	4,353
Stock options	31,872	35,118
Total	33,939	39,471

**11. Income Taxes**

The effective tax rate on continuing operations for the three months ended April 2, 2017 and March 27, 2016 was 27.8% and (51.6)%, respectively.

The difference between the actual effective tax rate and the federal statutory rate of 35% for the three months ended April 2, 2017 was principally due to the impairment of goodwill and trademarks as well as an income tax benefit recorded in continuing operations as a result of income tax expense recorded in other comprehensive income due to the ASC 740 intraperiod allocation rules.

The difference between the actual effective tax rate and the federal statutory rate of 35% for the three months ended March 27, 2016 was principally due to an increase in deferred tax liabilities associated with intangibles assets as well as an income tax benefit recorded in continuing operations as a result of income tax expense recorded in other comprehensive income due to the ASC 740 intraperiod allocation rules.

As of April 2, 2017, a valuation allowance of \$100.3 was recorded against deferred tax assets in accordance with the provisions of ASC 740. Realization of deferred tax assets is largely dependent upon future profitable operations and the reversals of existing temporary differences. Although there can be no assurance that such events will occur, the valuation allowance may be reversed in future periods to the extent that related deferred income tax assets no longer require a valuation allowance under the provisions of ASC 740.

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**12. Retiree Benefits**

***Defined Benefit Pension Plans:***

The Company sponsors two defined benefit pension plans and a supplemental defined benefit pension plan for certain of its employees. For disclosure purposes, the three defined benefit plans have been combined and are collectively referred to as the “Plans”. Vested employees who retire will receive an annual benefit equal to a specified amount per month per year of credited service, as defined by the Plans.

The following table summarizes the components of net periodic pension cost for the periods indicated:

<b>Three Months Ended</b>	<b>April 2, 2017</b>	<b>March 27, 2016</b>
Service Cost	\$ -	\$ 0.1
Interest Cost	2.5	2.6
Expected Return on Assets	(3.5)	(3.6)
Recognized Net Actuarial Losses	1.1	0.9
Net Periodic Pension Cost	\$ 0.1	\$ -

The Company made approximately \$0.1 of contributions to its Plans in the three months ended April 2, 2017. The Company expects to make aggregate cash contributions totaling approximately \$9.5 to the Plans during the current fiscal year.

***Other Postretirement Benefit Plans***

The following table summarizes the components of net periodic post-retirement cost for the periods indicated:

<b>Three Months Ended</b>	<b>April 2, 2017</b>	<b>March 27, 2016</b>
Interest Cost	\$ -	\$ 0.2
Net Periodic Post-Retirement Cost	\$ -	\$ 0.2

**13. Commitments and Contingencies**

***Purchase Commitments***

The Company has various purchase commitments for services incidental to the ordinary course of business, including, among other things, a services contract with its third party warehouse provider. Such commitments are not at prices in excess of current market prices. Included in the purchase commitment amounts are the Company’s purchase contracts with certain raw material suppliers, for periods ranging from one to four years, some of which contain firm commitments to purchase specified minimum quantities.

***Contingencies***

The Company is subject to various lawsuits and claims with respect to product liabilities, governmental regulations and other matters arising in the normal course of business. Pursuant to an asset purchase agreement (the “Purchase Agreement”) executed on December 1, 1993, Remington acquired certain assets and assumed certain liabilities (the “Asset Purchase”) of the sporting goods business formerly operated by E. I. du Pont de Nemours and Company (“DuPont”) and one of DuPont’s subsidiaries (together with DuPont, the “1993 Sellers”). Under the Purchase Agreement, the Company generally bears financial responsibility for all product liability cases and claims relating to occurrences after the closing of the Asset Purchase, except for certain specified costs. The Company’s assumption of financial responsibility was largely limited to a fixed amount that has now been fully paid, and due to a reduction in expected litigation due to factors including, among others, increased prevalence of insurance and passage of time, the Company believes that product liability cases and claims involving occurrences arising prior to

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the Asset Purchase are not likely to have a material adverse effect upon the financial condition, results of operations or cash flows of the Company. Nonetheless, in part because the nature and extent of manufacturer liability based on the manufacture and/or sale of allegedly defective products (particularly as to firearms and ammunition) is uncertain, there can be no assurance that the Company's resources will be adequate to cover pending and future product liability and other product related occurrences, cases or claims, in the aggregate, or that such a material adverse effect upon the Company's financial condition, results of operations or cash flows will not result therefrom. Because of the nature of its products, the Company anticipates that it will continue to be involved in product liability and product related litigation in the future. The Company's accruals for losses relating to product liability cases and claims include accruals for all probable losses for which the amount can be reasonably estimated. Based on the relevant circumstances (including the current availability of insurance involving post-Asset Purchase occurrences, the Company's accruals for the uninsured costs of such cases and claims and the 1993 Sellers' agreement to be responsible for a portion of certain specified costs, as well as the type of firearms products made by the Company), the Company does not believe with respect to product liability and product related cases and claims that any reasonably possible loss exceeding amounts already recognized through the Company's accruals exists.

At April 2, 2017, December 31, 2016, and March 27, 2016, the Company's accrual for product liability cases and claims was \$29.8, \$27.8, and \$27.2, respectively.

As of April 2, 2017, the Company had two class action cases pending relating to breach of warranty claims concerning certain of its firearms products where economic damages were being claimed. The Company and the plaintiffs entered into a settlement agreement in late 2014. A final approval hearing was held on February 14, 2017. On March 14, 2017, the Court entered a final order granting the parties' joint motion for final settlement approval, certifying classes for settlement purposes, approving the plaintiffs' supplemental fee application, and dismissing the matter with prejudice. The objectors filed a notice of appeal on April 13, 2017. The appellate court has not yet issued a briefing schedule.

#### **14. Derivatives**

The Company's activities are exposed to several market risks which could have an adverse effect on its earnings and financial performance. As part of the Company's risk management program, these market risks are regularly monitored and managed and the Company utilizes derivative instruments to mitigate the effects of those market risks.

All of the Company's current derivative instruments are subject to master netting agreements and payments for the derivative contracts are allowed to be netted. The fair values of all derivative instruments are presented on a net basis on the condensed consolidated balance sheet. Refer to note 2 for the net fair value presentation of the Company's derivative instruments as presented on the condensed consolidated balance sheet.

#### ***Cash Flow Hedges***

The Company periodically enters into copper and lead commodity swap or option contracts to mitigate price fluctuations on future commodity purchases. Both commodity option and swap contracts qualify for and have been designated as cash flow hedges and changes in the fair values of these contracts are recorded in AOCI until sales of ammunition that included previously hedged purchases of copper and lead have been recognized. Approximately \$4.8 of the net commodity contracts' gain (net of deferred taxes) included in AOCI is expected to be reclassified into earnings within the next twelve months.

At April 2, 2017, the fair values of the Company's outstanding swap contracts were \$9.9 and hedged firm commitments of an aggregate notional amount of 45.0 million pounds of copper and lead and will settle over the next 18 months. At December 31, 2016, the fair values of the Company's outstanding swap contracts were \$5.5 and hedged firm commitments of an aggregate notional amount of 49.9 million pounds of copper and lead and were expected to settle over the next 18 months. At March 27, 2016, the fair values of the Company's outstanding swap contracts were \$(7.5) and hedged firm commitments of an aggregate notional amount of 27.6 million pounds of copper and lead and will settle over the next 13 months.

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The following table presents the fair value of the Company's derivative instruments that were designated as cash flow hedges on a gross basis without the effect of master netting agreements at the following dates:

Derivatives Designated as Cash Flow Hedges	Balance Sheet Location	April 2, 2017	December 31, 2016	March 27, 2016
<b>Assets</b>				
Commodity Contracts	Prepaid Expenses and Misc. Receivables	\$ 9.9	\$ 5.5	\$ -
Commodity Contracts	Other Assets	-	-	-
Total Assets <sup>1</sup>		\$ 9.9	\$ 5.5	\$ -
<b>Liabilities</b>				
Commodity Contracts	Accounts Payable	\$ -	\$ -	\$ 7.4
Commodity Contracts	Other Long-Term Liabilities	-	-	0.1
Total Liabilities <sup>1</sup>		\$ -	\$ -	\$ 7.5

<sup>1</sup> For information on the effect master netting agreements have on the Company's derivative instruments qualifying as cash flow hedges and their estimated fair values, refer to note 2.

The following table presents the impact changes in fair values of derivatives designated as cash flow hedges had on earnings and AOCI, net of taxes, for the three months ended April 2, 2017 and March 27, 2016:

Derivatives Designated as Cash Flow Hedges	Gain (Loss) Recognized in OCI	Location of Loss Reclassified from AOCI into Income (Effective Portion)	(Gain) Loss Reclassified from AOCI into Earnings (Effective Portion)	Gain (Loss) Recognized in Earnings (Ineffective Portion and Amounts Excluded from Effectiveness Testing)
<b>Three Months Ended April 2, 2017</b>				
Commodity Contracts	\$ 4.2	Cost of Sales	\$ 0.5	\$ -
<b>Three Months Ended March 27, 2016</b>				
Commodity Contracts	\$ 0.1	Cost of Sales	\$ 2.3	\$ -

<sup>1</sup> For information on the tax effects and pre-tax net gains and losses on derivative instruments reflected in OCI, refer to note 9.

### *Economic Hedges*

The Company uses interest rate swaps to manage volatility in LIBOR benchmark interest rates by swapping a portion of its variable-rate debt with fixed-rate debt. The interest rate swaps effectively allow the Company to pay a fixed rate of interest. Changes in the fair value of the interest rate swap are immediately recognized in earnings as the derivative did not qualify for hedge accounting. The interest rate swaps settle on the 19<sup>th</sup> day of each month concluding with the April 19, 2018 settlement. The notional amount of the interest rate swaps was \$150.0 at April 2, 2017 and will remain at that amount until the settlement date.

The following table presents the fair value of the Company's derivative instruments that were not designated as hedging instruments on a gross basis without the effect of master netting agreements at the following dates:

Derivatives Not Designated as Hedging Instruments	Balance Sheet Location	April 2, 2017	December 31, 2016	March 27, 2016
<b>Assets</b>				
Interest Rate Swaps	Other Assets	\$ 1.8	\$ 1.5	\$ 0.8
Total Assets <sup>1</sup>		\$ 1.8	\$ 1.5	\$ 0.8
<b>Liabilities</b>				
Interest Rate Swaps	Accrued Expenses	\$ 1.4	\$ 1.4	\$ 1.4
Total Liabilities <sup>1</sup>		\$ 1.4	\$ 1.4	\$ 1.4

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<sup>1</sup> For information on the effect master netting agreements have on the Company’s economic hedges and their estimated fair values, refer to note 2.

The following table presents the pre-tax effect that changes in the fair values of derivatives not designated as hedging instruments had on earnings for the three months ended April 2, 2017 and March 27, 2016:

Derivatives Not Designated as Hedging Instruments	Location of Loss Recognized in Earnings	Gain (Loss) Recognized in Earnings
<b>Three Months Ended April 2, 2017</b>		
Interest Rate Swaps	Interest Expense	\$ 0.2
<b>Three Months Ended March 27, 2016</b>		
Interest Rate Swaps	Interest Expense	\$ 1.0

### 15. Segment Information

The Company’s business is classified into two reportable segments: Firearms, which designs, manufactures, imports and markets primarily sporting shotguns, rifles, handguns and modular firearms; and Ammunition, which designs, manufactures and markets sporting ammunition and ammunition reloading components. The remaining operating segments, which include accessories, silencers, other gun-related products, licensed products and lifestyle products, are aggregated into the Consumer category.

Results for the Company’s reporting segments for the three months ended April 2, 2017 and March 27, 2016 are as follows:

Three Months Ended	April 2, 2017	March 27, 2016
		<i>As Restated</i>
Net Sales from External Customers:		
Firearms	\$ 84.0	\$ 115.3
Ammunition	62.6	86.1
Consumer	11.0	16.6
Total Net Sales from External Customers	\$ 157.6	\$ 218.0
Adjusted Gross Profit:		
Firearms	\$ 14.5	\$ 33.4
Ammunition	17.2	27.0
Consumer	4.4	5.1
Segment Adjusted Gross Profit	\$ 36.1	\$ 65.5
Less EBITDA Adjustments <sup>1</sup>	(4.9)	(4.6)
Consolidated Gross Profit	\$ 31.2	\$ 60.9
Adjusted Operating expenses	\$ 26.1	\$ 32.0
Add EBITDA Adjustments <sup>1</sup>	39.0	4.1
Consolidated Operating Expenses	\$ 65.1	\$ 36.1
Interest Expense <sup>1</sup>	\$ 14.6	\$ 15.3
Income (Loss) Before Income Taxes and Noncontrolling Interest <sup>1</sup>	\$ (48.5)	\$ 9.5

<sup>1</sup> Adjusted EBITDA was \$10.0 and \$33.5 for the three months ended April 2, 2017 and March 27, 2016, respectively.

### 16. New Accounting Pronouncements

In January 2017, the FASB issued ASU 2017-01, “—Business Combinations (Topic 805): Clarifying the Definition of a Business”. This ASU contains amendments to clarify the definition of a business. The amendments affect all companies and other reporting organizations that must determine whether they have acquired or sold a business. The guidance is effective for public companies for annual periods beginning after December 15, 2017, including interim periods within those periods. For all other companies and organizations, the amendments are effective for annual periods beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2019. Early adoption is permitted under certain circumstances. The amendments should be applied

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prospectively as of the beginning of the period of adoption. The Company is currently evaluating the impact of this guidance on its financial statements and the timing of adoption.

In January 2017, the FASB issued ASU 2017-03, “—Accounting Changes and Error Corrections (Topic 250) and Investments – Equity Method and Joint Ventures (Topic 323): Amendments to SEC Paragraphs Pursuant to Staff Announcements at the September 22, 2016 and November 17, 2016 EITF Meetings”. This ASU adds and amends SEC paragraphs pursuant to the SEC Staff Announcements at the September 22, 2016 and November 17, 2016 Emerging Issues Task Force (EITF) meetings. The September announcement is about the Disclosure of the Impact That Recently Issued Accounting Standards Will Have on the Financial Statements of a Registrant When Such Standards are Adopted in a Future Period. The November announcement made amendments to conform the SEC Observer Comment on Accounting for Tax Benefits Resulting from Investments in Qualified Affordable Housing Projects to the guidance issued in Accounting Standards Update No. 2014-01, *Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects*. The Company is currently evaluating the impact of this guidance on its financial statements and the timing of the adoption.

In January 2017, the FASB issued ASU 2017-04, “—Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment”. This ASU eliminates Step 2 from the goodwill impairment test. The annual, or interim, goodwill impairment test is performed by comparing the fair value of a reporting unit with its carrying amount. An impairment charge should be recognized for the amount by which the carrying amount exceeds the reporting unit’s fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. In addition, income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit should be considered when measuring the goodwill impairment loss, if applicable. The amendments also eliminate the requirements for any reporting unit with a zero or negative carrying amount to perform a qualitative assessment and, if it fails that qualitative test, to perform Step 2 of the goodwill impairment test. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. The guidance is effective for public business entities that are SEC filers for annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. The guidance is effective for public business entities that are not SEC filers for its annual or interim impairment tests beginning after December 15, 2020. All other entities should adopt the guidance for their annual or interim goodwill impairments tests in fiscal years beginning after December 15, 2021. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The Company early adopted the provisions of ASU 2017-04 as of January 1, 2017 in order to simplify the measurement of goodwill.

In February 2017, the FASB issued ASU 2017-05, “—Other Income – Gains and Losses from the Derecognition of Nonfinancial Assets (Subtopic 610-20): Clarifying the Scope of Asset Derecognition Guidance and Accounting for Partial Sales of Nonfinancial Assets”. This amendment clarifies that a financial asset is within the scope of Subtopic 610-20 if it meets the definition of an in substance nonfinancial asset. The amendments also define the term in substance nonfinancial asset. The amendments clarify that an entity should identify each distinct nonfinancial asset or in substance nonfinancial asset promised to a counterparty and derecognize each asset when a counterparty obtains control of it. The effective date and transition is the same as the effective date and transition requirements under ASU 2015-14. The Company is currently evaluating the impact of this guidance on its financial statements and the timing of adoption.

In February 2017, the FASB issued ASU 2017-06, “Plan Accounting: Defined Benefit Pension Plans (Topic 960); Defined Contribution Pension Plans (Topic 962); Health and Welfare Benefit Plans (Topic 965): Employee Benefit Plan Master Trust Reporting”. The amendments require a plan’s interest in that master trust and any change in that interest to be presented in separate line items in the statement of net assets available for benefits and in the statement of changes in net assets available for benefits, respectively. The amendments also remove the requirement to disclose the percentage interest in the master trust for plans with divided interests and require that all plans disclose the dollar amount of their interest in each of those general types of investments. The amendments require all plans to disclose: (a) their master trust’s other asset and liability balances; and (b) the dollar amount of the plan’s interest in each of those balances. Lastly, the amendments eliminate redundant investment disclosures. This ASU is effective for fiscal years beginning after December 15, 2018. Early adoption is permitted. The Company is currently evaluating the impact of this guidance on its financial statements and the timing of adoption.

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In March 2017, the FASB issued ASU 2017-07, “Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost.” The amendments apply to all entities that offer employees defined benefit pension plans, other postretirement benefit plans, or other types of benefits accounted for under Topic 715, Compensation — Retirement Benefits. The amendments require that an employer report the service cost component in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component and outside a subtotal of income from operations, if one is presented. If a separate line item or items are used to present the other components of net benefit cost, that line item or items must be appropriately described. If a separate line item or items are not used, the line item or items used in the income statement to present the other components of net benefit cost must be disclosed. This ASU is effective for public business entities for annual periods beginning after December 15, 2017, including interim periods within those annual periods. For other entities, the amendments are effective for annual periods beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2019. Early adoption is permitted as of the beginning of an annual period for which financial statements (interim or annual) have not been issued or made available for issuance. The Company is currently evaluating the impact of this guidance on its financial statements and the timing of adoption.

### **17. Subsequent Events**

On April 25, 2017, the Company entered into an Incremental Amendment No. 2 to its Loan and Security Agreement, dated as of April 19, 2012, by and among FGI Holding, FGI Opco, the other guarantors party thereto, Bank of America, N.A., as administrative agent, and the other lenders party thereto (as amended, the “ABL”). The amendment utilizes existing provisions within the ABL to temporarily increase total borrowing availability under the existing ABL from \$225.0 to \$264.7 until December 4, 2017.

On May 11, 2017, Remington Outdoor Company entered into a Note Purchase Agreement with FGI Opco (the “Note Purchase Agreement”) whereby Remington Outdoor Company will make up to \$100.0 of its cash available to FGI Opco as governed by the Note Purchase Agreement at an interest rate of LIBOR plus 4.25%. Interest on any notes issued will be capitalized and added to the principal balance of the outstanding notes.

Subsequent events have been evaluated through May 12, 2017, which is the date the financial statements were available to be issued.



## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the accompanying unaudited interim consolidated financial statements and related notes of Remington Outdoor Company, Inc. ("Remington Outdoor Company," "Remington Outdoor," or the "Company") and its subsidiaries. Remington Outdoor owns 100% of FGI Holding Company, LLC ("FGI Holding"), which in turn owns 100% of FGI Operating Company, LLC ("FGI Opco"). FGI Opco includes the financial results of Remington Arms Company, LLC ("Remington"), Barnes Bullets, LLC ("Barnes") and RA Brands, L.L.C. FGI Opco also owns 100% of FGI Finance, Inc. ("FGI Finance"). Remington, in turn, owns Advanced Armament Corp., LLC ("AAC") and Remington Outdoor (UK) Ltd. ("Remington UK") (through October 14, 2016).

Management's Discussion and Analysis of Financial Condition and Results of Operations is separated into the following sections:

- Company Overview
- Current Market Conditions
- Recent Company Developments
- EBITDA Measurements
- Results of Operations
- Liquidity and Capital Resources
- Critical Accounting Policies and Estimates
- Recent Accounting Pronouncements
- Environmental Matters
- Regulatory Developments

### Company Overview

We are a leading global manufacturer of firearms, ammunition and related products for commercial, military and law enforcement markets with a diverse portfolio of category-defining brands, including *Remington*, *Marlin*, *Bushmaster*, *Barnes Bullets*, *Advanced Armament Corp.*, and *DPMS*, among others. We are America's oldest manufacturer of firearms and ammunition with our *Remington* brand dating back to 1816. *Remington* represents an iconic brand born from a passion for precision and a pride in craftsmanship dating back to Eliphalet Remington. From the beginning, Remington built its reputation on these two core principles.

We are one of the largest major U.S. manufacturers of both firearms and ammunition, which provides a significant competitive advantage and supports our market leadership position. Our over 3,000 employees represent the largest domestic manufacturing presence in the firearms and related industries. This scale enables us to deliver our products throughout the United States and internationally to nearly 40 countries.

### Current Market Conditions

Our firearms, ammunition and related accessory products are experiencing an anticipated post-election reduction in demand which started in the middle of our first quarter.

We believe the slow-down, especially in the MSR market, in addition to lower expectations of potential legislation, is being driven by increased competitive pressures from:

- Reduced consumer demand and excess inventories,
- Increased manufacturing capacity in the industry,
- Low barriers to entry in the MSR segment, particularly for existing firearms manufacturers,
- Lack of differentiation and true value in the segment, and an
- Increase in import products.

We believe our customers in the market are adjusting their inventories to current market tendencies with lower purchasing volumes, and utilizing advertising and promotional activities to improve sell through rates. We have

continued to adjust to these market changes by managing our operating costs, adjusting factory production levels, making selective investments in promotions and introducing new products.

New *Remington* firearm product introductions in 2017 include the Model 870 Tac-14 (no tax stamp required). New ammunition product introductions in 2017 so far include the *Remington* Performance Wheelgun ammunition, the *Remington* HTP Copper ammunition, the *Remington* 20 Gauge Sportsman Hi-Speed Steel Line Extension and the *Barnes* VOR-TX LR Long Range ammunition.

## **Recent Company Developments**

### ***Impairments***

In the first quarter of 2017, we recognized impairment charges of \$28.6 million related to goodwill and \$4.5 million related to trademarks in our Firearms segment. The charges were the result of our determination that a triggering event occurred in the first quarter of 2017 which indicated that it was more likely than not that the fair value of our MSR reporting unit was less than its carrying amount, including goodwill. We believe the triggering event was caused primarily by a significant reduction in our MSR financial performance combined with a reduced financial outlook because of the softness being experienced in the MSR market. We also recognized \$0.1 million of impairment charges for the write off of equipment related to the Kennesaw, Georgia facility.

### ***Incremental ABL Amendment***

In April 2017, we entered into an Incremental Amendment No. 2 to our ABL Revolver. The amendment utilizes existing provisions within the ABL to temporarily increase borrowing availability under the existing ABL Revolver from \$225.0 million to \$264.7 million until December 4, 2017. We entered into the Incremental Amendment in order to provide additional flexibility during our seasonal period while adjusting factory inventory rates to a softening market.

## **EBITDA Measurements**

We use the term Adjusted EBITDA throughout this interim report. Adjusted EBITDA is not a measure of performance defined in accordance with GAAP. We use Adjusted EBITDA as a supplement to our GAAP results in evaluating certain aspects of our business, as described below. We calculate Adjusted EBITDA based on the definition in the indenture governing the 2020 Notes.

We believe that Adjusted EBITDA is useful to investors in evaluating our performance because similar measures are commonly used financial metrics for measuring and comparing the operating performance of companies in our industry. We believe that the disclosure of Adjusted EBITDA offers additional financial metrics that, when coupled with the GAAP results and the reconciliation to GAAP results, provide a more complete understanding of our results of operations and the factors and trends affecting our business.

Adjusted EBITDA should not be considered as an alternative to net income (loss), as an indicator of our performance, as an alternative to net cash provided by operating activities, as a measure of liquidity, or as an alternative to any other measure prescribed by GAAP. We believe that Adjusted EBITDA may make an evaluation of our operating performance more consistent because such measures remove items that do not reflect our core operations. There are, however, limitations to using non-GAAP measures such as:

- (i) other companies in our industry may define Adjusted EBITDA differently than we do and, as a result, such measures may not be comparable to similarly titled measures used by other companies in our industry; and
- (ii) such measures exclude financial information that some may consider important in evaluating our performance.

Because of these limitations, Adjusted EBITDA calculations should not be considered in isolation or as a measure of the income generated by our business or discretionary cash available to us to invest in the growth of our business. Our management compensates for these limitations by relying primarily on our GAAP results and using Adjusted EBITDA as a supplemental financial metric for evaluation of our operating performance. See our

consolidated statements of operations and consolidated statements of cash flows in our consolidated financial statements included elsewhere in this interim report.

We provide a reconciliation of Adjusted EBITDA to our GAAP results to enable investors to perform their own analysis of our operating results. See “–Results of Operations–Adjusted EBITDA” for a reconciliation of Net Income (Loss) to Adjusted EBITDA.

## Results of Operations

### Three Month Period Ended April 2, 2017 as Compared to the Three Month Period Ended March 27, 2016

#### Net Sales

The following table compares net sales by reporting segment for each of the periods presented:

Three Months Ended	April 2, 2017	Percentage of Total	March 27, 2016	Percentage of Total	Increase (Decrease)	Percentage Change
(in millions except percentages)						
Firearms	\$ 84.0	53.3%	\$ 115.3	52.9%	\$ (31.3)	(27.1)%
Ammunition	62.6	39.7	86.1	39.5	(23.5)	(27.3)
Consumer	11.0	7.0	16.6	7.6	(5.6)	(33.5)
Total	\$ 157.6	100.0%	\$ 218.0	100.0%	\$ (60.4)	(27.7)%

#### Firearms

Net sales for the three months ended April 2, 2017 were \$84.0 million, a decrease of \$31.3 million, or 27.1%, as compared to the three months ended March 27, 2016. MSR sales decreased \$29.0 million, of which \$10.8 million was related to an international shipment in the three months ended March 27, 2016 that did not recur. Sales of handguns, rimfire and centerfire rifles decreased \$3.8 million. These decreases were partially offset by increased sales of shotguns and lower accrued discounts of \$0.8 million and \$0.7 million, respectively.

#### Ammunition

Net sales for the three months ended April 2, 2017 were \$62.6 million, a decrease of \$23.5 million, or 27.3%, as compared to the three months ended March 27, 2016. Sales of centerfire ammunition, rimfire ammunition and shotshell ammunition decreased \$24.3 million. These decreases were caused primarily by market softness.

#### Consumer

Net sales for the three months ended April 2, 2017 were \$11.0 million, a decrease of \$5.6 million, or 33.5%, as compared to the three months ended March 27, 2016. The decrease was primarily due to lower sales in our other Consumer businesses of \$4.1 million and lower part sales of \$1.5 million. The decline in consumer sales was primarily due to the sale of a business in 2016.

#### Cost of Goods Sold and Gross Profit

Our cost of goods sold includes all costs of material, labor and overhead associated with product manufacturing, except for transfer costs from our plants to our distribution center which are included in selling, general and administrative expense.

The table below compares cost of goods sold and gross profit by reporting segment for each of the periods presented:

Three Months Ended	April 2, 2017	Percentage of Net Sales	March 27, 2016	Percentage of Net Sales	Increase (Decrease)	Percentage Change
(in millions except percentages)						
<b>Cost of Goods Sold</b>			<i>As Restated</i>			
Firearms	\$ 69.5	82.7%	\$ 81.9	71.0%	\$ (12.4)	(15.1)%
Ammunition	45.4	72.5	59.1	68.6	(13.7)	(23.2)
Consumer	6.6	60.0	11.5	69.3	(4.9)	(42.6)
EBITDA Adjustments	4.9	*	4.6	*	0.3	6.5
Total	\$ 126.4	80.2%	\$ 157.1	72.1%	\$ (30.7)	(19.5)%
<b>Gross Profit</b>						
Firearms	\$ 14.5	17.3%	\$ 33.4	29.0%	\$ (18.9)	(56.6)%
Ammunition	17.2	27.5	27.0	31.4	(9.8)	(36.3)
Consumer	4.4	40.0	5.1	30.7	(0.7)	(13.7)
EBITDA Adjustments	(4.9)	*	(4.6)	*	(0.3)	(6.5)
Total	\$ 31.2	19.8%	\$ 60.9	27.9%	\$ (29.7)	(48.8)%

\* Not applicable.

#### *Firearms*

Gross profit for the three months ended April 2, 2017 was \$14.5 million, a decrease of \$18.9 million, or 56.6%, as compared to the three months ended March 27, 2016. Gross margin was 17.3% for the three months ended April 2, 2017 and 29.0% for the three months ended March 27, 2016. The decrease in gross profit was primarily due to lower sales volumes of \$10.9 million, an unfavorable sales mix of \$3.6 million, unfavorable pricing of \$0.6 million and higher manufacturing costs of \$5.1 million, partially offset by lower accrued discounts of \$1.3 million.

#### *Ammunition*

Gross profit for the three months ended April 2, 2017 was \$17.2 million, a decrease of \$9.8 million, or 36.3%, as compared to the three months ended March 27, 2016. Gross margin was 27.5% for the three months ended April 2, 2017 and 31.4% for the three months ended March 27, 2016. The decrease in gross profit was primarily due to lower sales volumes of \$7.8 million, an unfavorable sales mix of \$2.8 million, unfavorable pricing of \$1.3 million, and higher manufacturing costs of \$1.7 million, partially offset by lower hedging costs and lower accrued discounts of \$3.8 million.

#### *Consumer*

Gross profit for the three months ended April 2, 2017 was \$4.4 million, a decrease of \$0.7 million, or 13.7%, as compared to the three months ended March 27, 2016. Gross margin was 40.0% for the three months ended April 2, 2017 and 30.7% for the three months ended March 27, 2016. Although gross profit decreased due to lower sales volumes, the gross margin increased primarily due to a favorable sales mix.

#### *Operating Expenses*

Operating expenses consist of selling, general and administrative expenses, research and development expenses and other expenses.

The following table sets forth certain information regarding operating expenses for each of the periods presented:

Three Months Ended	April 2, 2017	Percentage of Net Sales	March 27, 2016	Percentage of Net Sales	Increase (Decrease)	Percentage Change
(unaudited, in millions except percentages)						
Selling, General and Administrative Expenses	\$ 27.8	17.6%	\$ 31.4	14.4%	\$ (3.6)	(11.5)%
Research and Development Expenses	3.2	2.0	3.6	1.7	(0.4)	(11.1)
Impairment Charges	33.2	21.1	-	-	33.2	100.0
Other Expense	0.9	0.6	1.1	0.5	(0.2)	(18.2)
Total	\$ 65.1	41.3%	\$ 36.1	16.6%	\$ 29.0	80.3%

Excluding the impact of the \$33.2 million impairment expense, total operating expenses for the three months ended April 2, 2017 were \$31.9 million, a decrease of \$4.2 million, or 11.6%, as compared to the three months ended March 27, 2016.

Selling, general and administrative expenses decreased \$3.6 million, or 11.4%, primarily due to lower salaries, benefits and incentive compensation expense of \$6.3 million, partially offset by increased bad debt, distribution and legal expenses.

Research and development expenses decreased \$0.4 million, or 11.3%, primarily due to reduced salaries and travel expense.

Impairment expense of \$33.2 million consisted of a \$28.6 million goodwill impairment charge and a \$4.5 million intangible asset impairment charge in our Firearms segment, as well as a \$0.1 million impairment charge related to the write off of equipment.

Other expenses decreased \$0.2 million, or 21.3%, primarily due to lower amortization expense and lower stock compensation expense, partially offset by higher licensing income.

### Adjusted EBITDA

The following tables illustrate the calculation of Adjusted EBITDA by reconciling Net Income (Loss) to Adjusted EBITDA:

Three Months Ended	April 2, 2017	March 27, 2016	Increase (Decrease)	Percentage Change
<i>Restated</i>				
(unaudited, in millions except percentages)				
Net Income (Loss)	\$ (35.0)	\$ 14.4	\$ (49.4)	(343.1)%
<b>Adjustments:</b>				
Depreciation	5.6	5.9	(0.3)	(5.1)
Interest	14.6	15.3	(0.7)	(4.6)
Income Tax Benefit	(13.5)	(4.9)	(8.6)	(175.5)
Amortization of Intangibles	1.0	1.3	(0.3)	(23.1)
Impairment Charges	33.2	-	33.2	100.0
Other Non-cash Charges	0.2	0.5	(0.3)	(60.0)
Nonrecurring Charges*	3.9	1.0	2.9	290.0
Total	\$ 10.0	\$ 33.5	\$ (23.5)	(70.1)%

\*As defined in our Indenture

Other non-cash charges of \$0.2 million for the three months ended April 2, 2017 consisted primarily of \$0.3 million of stock compensation expense and \$0.1 million of retiree benefit expense, partially offset by a \$0.2 million gain on the disposal of assets. Other non-cash charges of \$0.5 million for the three months ended March 27, 2016 consisted primarily of \$0.4 million of stock compensation expense and \$0.1 million of retiree benefit expense.

Nonrecurring charges of \$3.9 million for the three months ended April 2, 2017 consisted primarily of \$1.4 million of project fees, \$1.3 million of bad debt expense, \$0.7 million in employee related expenses, \$0.3 million in bank fees and \$0.2 million in restructuring costs. Nonrecurring charges of \$1.0 million for the three months ended March 27, 2016 consisted primarily of \$0.4 million in consulting fees, \$0.3 million in employee related expenses, \$0.2 million in bank fees and \$0.1 million in restructuring costs.

### ***Interest Expense***

Interest expense was \$14.6 million for the three months ended April 2, 2017, compared to \$15.3 million for the three months ended March 27, 2016. The \$0.7 million decrease in interest expense over the three months ended March 27, 2016 was primarily due to \$1.2 million of lower interest expense related to our interest rate swap, partially offset by \$0.3 million of higher interest expense related to our Term Loan B and \$0.1 million of higher interest expense related to our ABL Revolver.

### ***Income Tax Provision***

The effective tax rate on continuing operations for the three months ended April 2, 2017 and March 27, 2016 was 27.8% and (51.6%), respectively.

The difference between the actual effective tax rate and the federal statutory rate of 35% for the three months ended April 2, 2017 was principally due to the impairment of goodwill and trademarks as well as an income tax benefit recorded in continuing operations as a result of income tax expense recorded in other comprehensive income due to the ASC 740 intraperiod allocation rules.

The difference between the actual effective tax rate and the federal statutory rate of 35% for the three months ended March 27, 2016 was principally due to an increase in deferred tax liabilities associated with intangible assets as well as an income tax benefit recorded in continuing operations as a result of income tax expense recorded in other comprehensive income due to the ASC 740 intraperiod allocation rules.

At April 2, 2017, a valuation allowance of \$100.3 million was recorded against deferred tax assets in accordance with the provisions of ASC 740. Realization of deferred tax assets is largely dependent upon future profitable operations and the reversals of existing temporary differences. Although there can be no assurance that such events will occur, the valuation allowance may be reversed in future periods to the extent that related deferred income tax assets no longer require a valuation allowance under the provisions of ASC 740.

We are subject to ongoing audits by federal and various state tax authorities. Depending on the outcome of these audits, we may be required to pay additional taxes. However, we do not believe that any additional taxes and related interest or penalties would have a material impact on our financial position, results of operations, or cash flows. Our continuing practice is to recognize interest and/or penalties related to income tax matters within income tax expense.

### ***Cash Flows and Working Capital***

Net cash used in operating activities was \$83.8 million for the three months ended April 2, 2017 compared to net cash used in operating activities of \$48.2 million for the three months ended March 27, 2016. The significant changes comprising the \$35.6 million increase in net cash used in operating activities for the three months ended April 2, 2017 compared to the three months ended March 27, 2016 resulted primarily from:

- a net loss of \$35.0 million for the three months ended April 2, 2017 compared to net income of \$14.4 million for the three months ended March 27, 2016, due primarily to a non-cash goodwill and trademark impairment charge of \$33.1 million;
- inventories increasing by \$31.4 million over the three months ended April 2, 2017 compared to an increase of \$9.0 million over the three months ended March 27, 2016, a net increase in cash used of \$22.4 million. This increase was caused by unfavorable sales performance compared to prior years while higher production levels were being adjusted;

- deferred taxes decreasing by \$14.6 million over the three months ended April 2, 2017 compared to an increase of \$2.0 million over the three months ended March 27, 2016, a net increase in cash used of \$16.6 million, due to the goodwill and trademark impairment; partially offset by
- trade receivables increasing by \$37.5 million over the three months ended April 2, 2017 compared to an increase of \$82.9 million over the three months ended March 27, 2016, a net decrease in cash used of \$45.4 million, due primarily to lower first quarter sales.

Net cash used in investing activities was \$6.2 million for the three months ended April 2, 2017 compared to net cash used in investing activities of \$6.5 million for the three months ended March 27, 2016 and was related to the purchase of property, plant and equipment.

Net cash provided by financing activities was \$90.2 million for the three months ended April 2, 2017 and consisted primarily of \$91.3 million in net borrowings under the ABL Revolver and \$1.2 million of various state and local incentives. These receipts were partially offset by \$2.2 million for principal payments on our debt. Net cash provided by financing activities was \$60.4 million for the three months ended March 27, 2016 and consisted primarily of \$67.2 million in net borrowings under the ABL Revolver and \$0.5 million of various state and local incentives. These receipts were partially offset by a \$6.7 million book overdraft and \$0.5 million for principal payments on our debt and capital lease obligations.

### *Sources and Uses of Liquidity*

We generally expect to fund expenditures for operations, administrative expenses, capital expenditures, debt service obligations and our working capital needs with internally generated funds from operations, existing cash and borrowings under our ABL Revolver.

In April 2017, we entered into an Incremental Amendment No. 2 to our ABL Revolver. The amendment utilizes existing provisions within the ABL to temporarily increase borrowing availability under the existing ABL Revolver from \$225.0 million to \$264.7 million until December 4, 2017. We entered into the Incremental Amendment in order to provide additional flexibility during our seasonal period while adjusting factory production rates.

On May 11, 2017, Remington Outdoor Company entered into a Note Purchase Agreement with FGI Opco (the "Note Purchase Agreement") whereby Remington Outdoor Company will make up to \$100.0 million of its cash available to FGI Opco as governed by the Note Purchase Agreement at an interest rate of LIBOR plus 4.25%. Interest on any notes issued will be capitalized and added to the principal balance of the outstanding notes.

We believe that we will be able to meet our debt service obligations and fund our short-term and long-term operating requirements in the near term with borrowings under the ABL Revolver and existing cash and cash flow from operations, although no assurance can be given in this regard.

We continue to focus on our working capital by monitoring inventory, accounts receivable and accounts payable key performance indicators while recognizing that changes in market demand, seasonal needs and timing can impact our working capital strategies.

We were in compliance with our debt covenants at April 2, 2017 and had access to \$65.3 million in borrowings under our ABL Revolver, which includes the minimum availability requirement of \$33.75 million, and \$8.3 million in outstanding letters of credit.

We have approximately \$3.0 million of cash in a restricted account in order to collateralize certain vendor financing arrangements.

## ***Debt***

As of April 2, 2017, we had outstanding indebtedness of approximately \$928.0 million, which consisted of the following:

- \$250.0 million of outstanding 2020 Notes;
- \$553.2 million outstanding under our Term Loan B;
- \$111.0 million outstanding under the ABL Revolver;
- \$12.5 million outstanding under the Promissory Note; and
- \$1.3 million of other debt.

## ***Capital and Operating Leases and Other Long-Term Obligations***

We maintain capital leases mainly for computer equipment. We have several operating leases, including a new distribution center lease that expires in 2026 and leases for several facilities that expire on various dates through 2023. We also maintain contracts including, among other things, a services contract with our third party warehouse provider. We also have various pension plan obligations.

## ***Capital Expenditures***

Gross capital expenditures for the three months ended April 2, 2017 and March 27, 2016 were \$7.8 million and \$6.5 million, respectively, consisting primarily of capital expenditures both for new equipment related to the manufacture of firearms and ammunition and capital maintenance of existing facilities. We expect total capital expenditures for 2017 to be in the range of \$20.0 million to \$35.0 million, of which approximately \$8.0 million to \$12.0 million is expected to be related to capital maintenance projects and the remainder related to capital expenditures for new assets in order to improve production and produce new products.

## **Critical Accounting Policies and Estimates**

Our discussion and analysis of our financial condition, results of operations and cash flows are based upon our unaudited interim and audited annual consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources.

Our significant accounting policies are described in note 2 of the consolidated financial statements and supplementary data included in our Annual Report on Form 10-K for the year ended December 31, 2016. Our critical accounting estimates are described in Item 7. — Management’s Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2016.

## **Environmental Matters**

Our operations are subject to extensive and frequently changing federal, state and local environmental laws and regulations, including those related to the discharge and release of hazardous materials into the environment, the handling, treatment, storage, disposal and remediation of, and exposure to, such materials. Failure to comply with environmental laws and regulations could result in severe fines and penalties. Certain environmental laws can impose joint and several liability without regard to fault on responsible parties, including past and present owners and operators of sites, related to the investigation and cleanup of contaminated properties.



Under the terms of the 1993 Purchase Agreement DuPont, DuPont agreed to retain responsibility for certain pre-closing environmental liabilities. Remington also entered into an agreement with DuPont with respect to cooperation and responsibility for certain specified environmental matters. See “Item 4.—Legal Proceedings” and “Item 4. —Legal Proceedings—Certain Indemnities.” To date, DuPont has honored its responsibilities under the Purchase Agreement and our obligations are not expected to be material. However, no assurance can be given that this will continue to be true in the future.

While we believe that we are in compliance with applicable environmental laws in all material respects and are not subject to any environmental proceedings or claims that would have a material adverse effect on our business, we cannot assure you that future events, such as new or more stringent environmental laws and regulations, the discovery of currently unknown environmental conditions, any related claims, or more vigorous enforcement or a new interpretation of existing environmental laws and regulations would not have a material adverse effect on our business. We do not anticipate incurring any material capital expenditures for environmental control facilities for 2017.

## **Regulatory Developments**

The manufacture, sale, purchase, possession, import, export, and use of firearms are subject to extensive federal, state and local governmental regulations. The primary federal laws are the National Firearms Act of 1934 (“NFA”), the Gun Control Act of 1968 (“GCA”), the Arms Export Control Act of 1976 (“AECA”) and the Internal Revenue Code provisions applicable to the Firearms and Ammunition Excise Tax (“FAET”), which have been amended from time to time. These regulations are administered and enforced by government agencies including the Bureau of Alcohol, Tobacco, Firearms and Explosives, the Department of Justice, the Directorate of Defense Trade Controls, the Department of State, the Bureau of Industry and Security, the Department of Commerce, the Alcohol and Tobacco Tax and Trade Bureau, and the Department of Treasury.

We maintain valid federal licenses and registrations at our locations as required by these agencies for us to import, export, manufacture and sell firearms and ammunition. The NFA places various additional restrictions on certain firearms defined in that law and its regulations including fully automatic firearms, short barreled rifles, short barreled shotguns, silencers and destructive devices. We manufacture or import a limited number of products that are regulated under the NFA primarily for official government and law enforcement end users. The GCA places certain restrictions on the interstate sale of firearms, among other things. The AECA requires approved licenses or other authorizations to be in place prior to the import or export of certain defense articles or services. The FAET imposes a federal excise tax on the sale of or use by the manufacturer, producer or importer of firearms and ammunition. There is no assurance that the administrative branches responsible for approving import and export licenses, as well as authorizations or transfers of NFA firearms or other firearms to our customers will do so in all cases, and failure to obtain such approvals could adversely affect our business. In addition, changes in the tax laws or rates could adversely affect our business.

In 2004, the United States Congress declined to renew the Assault Weapons Ban (“AWB”) which generally prohibited the manufacture of certain firearms defined under that statute as “assault weapons” as well as the sale or possession of “assault weapons” except for those that were manufactured prior to the law’s enactment. Various states and local jurisdictions have adopted their own version of the AWB and some of those apply to Bushmaster, DPMS and certain Remington sporting firearms products. We cannot guarantee that an “assault weapons” ban similar to the AWB, or another version thereof, will not be re-enacted. Legislation of this type, if enacted, could have a material adverse effect on our business.

In January 2016, in light of recurring high-profile crimes by individuals involving firearms, President Obama announced executive actions that serve to, among other things, enhance background checks and broaden the definition of a “dealer” under current gun laws. Other objectives of the executive actions are to reduce sales of guns that are not required to be tracked and for which the seller is not required to conduct a background check, to increase reporting by dealers of unauthorized attempts to acquire guns, to provide greater access to information for sellers about prospective buyers of guns, to include mental health treatment and reporting as part to the firearm background check system, and to fund research in gun safety technology. The 2016 executive actions follow a previous attempt by President Obama to act through executive action in 2013, when he announced 23 executive actions intended to reduce violent acts by individuals, which were overridden by Congress. No assurance can be given as to whether some or all of these actions will be adopted, and if they are adopted, the effect they may have on our business, results of operations and financial condition.

At the federal level, bills have, in the past, been introduced in Congress in connection with increasing regulation of firearms, including with respect to the establishment of a nationwide database recording so-called “ballistic images” of ammunition fired from new firearms to restrict or prohibit the manufacture, transfer, importation or sale of certain calibers of handgun ammunition, to impose a tax and import controls on bullets designed to penetrate bullet-proof vests, to impose a special occupational tax and registration requirements on manufacturers of handgun ammunition, and to increase the tax on handgun ammunition in certain calibers. Should these or any other such regulatory bills become law in the future, the cost to the Company and its customers could be significant.

In addition to federal requirements, state and local laws and regulations may place additional restrictions on firearms and ammunition manufacture, sale, purchase, possession and use, some of which would apply to ammunition and firearms of the kind that we produce. Since the beginning of 2013, more than a dozen states and Washington, D.C. have enacted new laws aimed at strengthening restrictions against guns, which have included proposals in respect of the establishment of “ballistic imaging” registries of ammunition fired from new handguns or requirements for “bullet serialization” for ammunition or “microstamping” capabilities for certain firearms. California passed semi-automatic pistol microstamping legislation that went into effect in May 2013, and has resulted in the cessation of semi-automatic pistol sales in California by some large manufacturers.

Federal regulations ban, and certain states (including California, Utah and Arizona) either partially ban or encourage voluntary reductions in, the use of lead based ammunition for certain types of hunting, and environmental groups have been pushing for further restrictions on its use through litigation or proposing legislation. Additionally, numerous jurisdictions presently have mandatory waiting periods for the sale of handguns (and some for the sale of long guns as well), although there are currently few restrictive state or municipal regulations applicable to handgun ammunition. Our firearms are covered under several state regulations requiring guns to be sold with internal or external locking mechanisms, and some states are considering mandating certain design features on safety grounds, most of which would be applicable only to handguns. Further restrictions on lead-based ammunition or handgun ammunition or design could have an adverse effect on certain of our products or our costs associated with producing such products. No assurance can be given as to the effect such legislation may have on our business, results of operations and financial condition.

We are no longer a defendant in any lawsuits brought by municipalities against participants in the firearms industry. In addition, legislation has been enacted in approximately 34 states precluding such actions. Similar federal legislation, the “The Protection of Lawful Commerce in Arms Act” (“PLCAA”) was signed into law in 2005. However, the applicability of the law to various types of governmental and private lawsuits has been challenged. Any court decision restricting the applicability of the law could adversely impact the business of the Company.

We believe that existing federal and state regulation regarding firearms and ammunition has not had a material adverse effect on our sales of these products to date. However, there can be no assurance that federal, state, local or foreign regulation of firearms and/or ammunition will not become more restrictive in the future and that any such development would not have a material adverse effect on our business either directly or by placing additional burdens on those who distribute and sell our products or those consumers who purchase our products. In addition, future incidents of violence by individuals involving firearms could increase pressure to adopt some or all of the proposed regulations described above or spur additional regulatory proposals at the state and federal levels and call for the adoption of such proposals. Any such development might have a material adverse effect on our business, financial condition, results of operations or cash flows.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The primary market risks our financial instruments are exposed to are fluctuations in commodity prices and interest rates. These risks are monitored as part of our risk management control system, and we have established policies and procedures governing our management of market risks. Negotiating favorable prices of raw materials, matching raw material purchases with our short and long-term forecasts and engaging in hedge activities with derivative instruments are some of the strategies we use to manage these market risks. Our activity with derivative instruments is used exclusively as a risk management tool.

#### *Commodity Price Risk*

We negotiate with our suppliers to obtain the most favorable prices for our raw materials. We also enter into derivative financial instruments for those commodities that experience greater price volatility. We typically enter into commodity option and swap contracts for our anticipated purchases of copper and lead. At April 2, 2017, our commodity derivative instruments had a notional amount of 45.0 million pounds and will settle over the next 18 months. The fair values of these open commodity contracts resulted in a \$9.9 million asset. Assuming a hypothetical 10% increase in copper and lead commodity prices which are currently hedged at April 2, 2017, our cost for those related purchases would result in a \$6.7 million loss. Due to the increase in the related hedging instruments' fair values, the hypothetical cost would be offset by \$6.6 million.

#### *Interest Rate Risk*

Our Term Loan B and ABL Revolver bear interest at variable rates using LIBOR and Alternate Base Rate interest rates and are susceptible to interest rate fluctuations. We occasionally enter into interest rate swap agreements to manage this risk. Approximately \$664.2 million of our total outstanding debt at April 2, 2017 bears interest at variable rates. Assuming no changes in the monthly average variable-rate debt levels of \$628.6 million for the last 12 months ended April 2, 2017, we estimate that a hypothetical change of 100 basis points in the LIBOR and Alternate Base Rate interest rates would increase interest expense by \$0.7 million for the three months ended April 2, 2017.

## **Item 4. Legal Proceedings**

### ***Certain Indemnities***

As of the closing of the Asset Purchase in December 1993 under the Purchase Agreement, Remington assumed a number of specified liabilities, including (i) certain trade payables and contractual obligations of DuPont and its affiliates; (ii) limited financial responsibility for specified product liability claims and environmental claims relating to the operation of the Remington business prior to the Asset Purchase; and (iii) liabilities for product liability claims relating to certain occurrences after the Asset Purchase. All other liabilities relating to or arising out of the operation of the Remington business prior to the Asset Purchase from DuPont are excluded liabilities (“Excluded Liabilities”), which DuPont and its affiliates retained. DuPont and its affiliates are required to indemnify us in respect of the Excluded Liabilities.

DuPont and its affiliates’ overall liability in respect of their representations, covenants and the Excluded Liabilities under the Purchase Agreement, excluding environmental liabilities and product liability matters relating to events occurring prior to the purchase but not disclosed, or relating to discontinued products, is limited to \$324.8 million. With a few exceptions, DuPont and its affiliates’ representations under the Purchase Agreement have expired. We made claims for indemnification involving product liability issues prior to such expiration. See “—Product Related Litigation.”

In 1996, DuPont and its affiliates agreed to indemnify Remington in the future (without any survival period limitation or liability cap) in respect of certain product liability and environmental claims. We and DuPont and its affiliates are also party to separate agreements setting forth agreed procedures for the management and disposition of environmental and product liability claims and proceedings relating to the operation or ownership of the Remington business prior to the Asset Purchase, and are currently engaged in the joint defense of certain product liability claims and proceedings. See “—Product Related Litigation.”

Additionally, as part of our recent acquisitions, the Company has received customary product liability, environmental, and legal indemnifications.

### ***Product Related Litigation***

We maintain insurance coverage for product liability claims subject to certain self-insured retentions on a per-occurrence basis for personal injury or property damage with respect to Remington (for occurrences arising after the Asset Purchase), Marlin, Bushmaster, DPMS and our other brands and products. We believe that our current product liability insurance coverage for personal injury and property damage, which expires on December 1, 2017, is adequate for our needs. Based in part on the nature of our products, there can be no assurance that we will be able to obtain adequate product liability insurance coverage upon the expiration of the current policy.

As a result of contractual arrangements, we manage the joint defense of product liability litigation involving *Remington* brand firearms and our ammunition products for both Remington and DuPont and its affiliates. As of April 2, 2017, we had a number of individual bodily injury cases and pre-litigation claims in various stages pending relating to firearms and our ammunitions products, primarily alleging defective product design, defective manufacture and/or failure to provide adequate warnings. The pending individual cases and claims involve pre- and post-Asset Purchase occurrences for which we or DuPont bear responsibility under the Purchase Agreement.

The relief sought in individual product liability cases includes compensatory and, in some cases, punitive damages. Certain of the claims and cases seek unspecified compensatory and/or punitive damages. In others, including most recent post-Asset Purchase claims, compensatory damages sought may range from less than \$50,000 to in excess of \$1 million and punitive damages sought may exceed \$1 million, although initial demands have often been reduced as a case proceeds based on a review of the facts and circumstances of a particular matter. We believe that our accruals for product liability cases and claims, as described below, are a better quantitative measure of the cost of product liability cases and claims.

The Company is involved in lawsuits, claims, investigations and proceedings, including commercial, environmental and employment matters, which arise in the ordinary course of business. From late 2012 through 2013, five class actions alleging economic harm were filed in four states (Florida, Missouri (two filings), Washington and

Montana), all of which alleged claims of economic harm to gun owners due to an alleged defect. In order to avoid the uncertainties and expense of protracted litigation, following mediation, Remington and the plaintiffs entered into a proposed class settlement. In late 2014, the parties requested preliminary approval of the proposed settlement, which was granted in April of 2015. Prior to the final approval hearing, the court required the parties to develop a supplemental notice plan. Three of the cases have been voluntarily dismissed without prejudice pending the outcome of the potential settlement and the remaining two class actions are still pending. In August, 2016, the Court adopted the parties' plan and scheduled a final approval hearing on February 14, 2017. On March 14, 2017, the Court entered a final order granting the parties' joint motion for final settlement approval, certifying classes for settlement purposes, approving the plaintiffs' supplemental fee application, and dismissing the matter with prejudice. The objectors filed a notice of appeal on April 13, 2017. The appellate court has not yet issued a briefing schedule.

At April 2, 2017, our accrual for product liability cases and claims was approximately \$29.8 million, which we believe is adequate. The amount of our accrual for these liability cases and claims is based upon estimates for all claims that can be reasonably estimated. We establish reserves for anticipated defense and disposition costs for those pending cases and claims for which we are financially responsible. Based on those estimates and an actuarial analysis of actual defense and disposition costs incurred by us with respect to product liability cases and claims in recent years, we determine the estimated defense and disposition costs for unasserted product liability cases and claims. We combine the estimated defense and disposition costs for both pending cases and threatened but unasserted claims to determine the amount of our accrual for product liability and product related cases and claims. Based on the relevant circumstances (including, with respect to Remington-based claims, the current availability of insurance involving post-Asset Purchase occurrences, our accruals for the uninsured costs of such cases and claims and DuPont's agreement to be responsible for a portion of certain post-Asset Purchase product liability costs, as well as the type of firearms products that we make), we do not believe with respect to product liability and product related cases and claims that any probable loss exceeding amounts already recognized through our accruals has been incurred.

The Company's assumption of financial responsibility was largely limited to a fixed amount that has now been fully paid, and due to a reduction in expected litigation due to factors including, among others, increased prevalence of insurance and passage of time, the Company believes that product liability cases and claims involving occurrences arising prior to the Asset Purchase are not likely to have a material adverse effect upon the financial condition, results of operations or cash flows of the Company. Nonetheless, in part because the nature and extent of manufacturer liability based on the manufacture and/or sale of allegedly defective products (particularly as to firearms and ammunition) is uncertain, there can be no assurance that the Company's resources will be adequate to cover pending and future product liability and other product related occurrences, cases or claims, in the aggregate, or that such a material adverse effect upon the Company's financial condition, results of operations or cash flows will not result therefrom. Because of the nature of its products, the Company anticipates that it will continue to be involved in product liability and product related litigation in the future.

### ***Other Litigation***

We are involved in lawsuits, claims, investigations and proceedings, including commercial, environmental, trade mark, trade dress and employment matters, which arise in the ordinary course of business. In December 2014, we were named as a defendant in a wrongful death litigation case related to the use of one of our *Bushmaster* firearms in the 2012 shooting in Newtown, Connecticut. Because our products are currently protected under the PLCAA, which prohibits "causes of action against manufacturers, distributors, dealers, and importers of firearms or ammunition products, and their trade associations, for the harm solely caused by the criminal or unlawful misuse of firearm products or ammunition products by others when the product functioned as designed and intended," we filed a motion to dismiss the suit, which motion was ultimately granted. The plaintiffs appealed the order striking their complaint, and the case is presently pending before the Connecticut Supreme Court. We do not expect that the ultimate costs to resolve this or any other matters will have a material adverse effect on our financial position, results of operations or cash flows.

**Item 5. Risk Factors**

There have been no other material changes to our Risk Factors from those disclosed in Item 1A of our 2016 Annual Report.

**Item 6. Exhibits**

**Exhibit  
Number**

**Description of Document**

1. ABL Incremental Amendment No. 2

## Exhibit 1.

**INCREMENTAL AMENDMENT NO. 2**, dated as of April 25, 2017 (this “**Amendment**”), by and among FGI HOLDING COMPANY, LLC, a Delaware limited liability company (“**Holdings**”), and its wholly-owned subsidiary, FGI OPERATING COMPANY, LLC, a Delaware limited liability company (the “**Administrative Borrower**”), the other Borrowers party hereto, the other Guarantors party hereto, BANK OF AMERICA, N.A. (“**Bank of America**”), as administrative agent for the Lenders (in such capacity, the “**Administrative Agent**”), and the Lenders party hereto, to the Loan and Security Agreement dated as of April 19, 2012, as amended by that certain Incremental Amendment No. 1 dated as of June 27, 2014 (as may be further amended, supplemented, amended and restated or otherwise modified from time to time, the “**ABL Loan Agreement**”) by and among Holdings, the Administrative Borrower, the other Borrowers party thereto, the other Guarantors party thereto, the Administrative Agent, the other agents party thereto, and the Lenders (the “**Existing Lenders**”) party thereto. Capitalized terms used and not otherwise defined herein shall have the meanings assigned to them in the ABL Loan Agreement.

WHEREAS, the Administrative Borrower has requested to increase the Maximum Credit by \$39,722,222.23 from \$225,000,000 to \$264,722,222.23 (the “**Increase**” and, such aggregate additional portion of the Maximum Credit, the “**Increased Commitments**”);

WHEREAS, certain Lenders (including the Existing Lenders party hereto) have agreed to provide the Increased Commitments on the terms set forth herein and are prepared to become parties hereto for the purpose of providing such Increased Commitments and consenting to the amendments set forth below (such Lenders, the “**Incremental Lenders**”, and each a “**Incremental Lender**”);

WHEREAS, pursuant to Section 11.3 of the ABL Loan Agreement, the Obligors have requested that all of the Lenders agree to amend certain provisions of the ABL Loan Agreement as provided for herein (the “**Additional Amendments**”).

NOW, THEREFORE, in consideration of the premises and covenants contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto, intending to be legally bound hereby, agree as follows:

**Incremental Amendment.** Each Incremental Lender and Existing Lender party hereto agrees (i) that it shall be considered a Lender for all purposes under the Financing Agreements and agrees to be bound by the terms thereof and (ii) to increase the Maximum Credit by \$39,722,222.23 from \$225,000,000 to \$264,722,222.23 until December 4, 2017 and provide its portion of the Commitments as set forth on Schedule I. The Increase will be an increase in the total amount of the Commitments held by the Existing Lenders (the “**Existing Commitments**”) outstanding prior to the date hereof. The terms and provisions of the Increased Commitments shall be identical to the Existing Commitments and will constitute Commitments for all purposes under the ABL Loan Agreement, except that the Maximum Credit will be reduced automatically from \$264,722,222.23 to \$225,000,000 on December 4, 2017. The aggregate amount of the Increased Commitments made under this Amendment shall be \$39,722,222.23. The Administrative Borrower shall use the proceeds of the Increased Commitments for general operating, working capital and other proper corporate purposes of the Borrowers



including, without limitation, acquisitions and investments, dividends and other restricted payments not otherwise prohibited by the terms of the ABL Loan Agreement.

Additional Amendments. Effective upon the Second Amendment Effective Date (as defined below), the parties hereto hereby agree to the amendments to the ABL Loan Agreement set forth below:

Section 1 of the ABL Loan Agreement is hereby amended by adding the following definitions:

“Amendment No. 2” shall mean the Amendment No. 2 to this Agreement, dated as of April [25], 2017 (the “Second Amendment Effective Date”), by and among Holdings, the Administrative Borrower, the other Obligors party thereto, the Administrative Agent, and the Lenders party thereto.

“Second Amendment Effective Date” shall have the meaning set forth in the definition of “Amendment No. 2.”

Section 1 of the ABL Loan Agreement is hereby amended by inserting the following language in the definition of Issuing Bank at the end thereof:

“All references in this Agreement to the “Issuing Bank” shall be deemed to apply equally to each of the institutions referred to in this definition in their respective capacities as an Issuing Bank of any and all Letters of Credit issued by each such institution.

Section 1 of the ABL Loan Agreement is hereby amended by adding the following definition after “Letter of Credit Documents:

“Letter of Credit Issuer Sublimit” shall mean (i) with respect to Bank of America, N.A., in its capacity as Issuing Bank under this Agreement, in the amount set forth on Schedule II hereto, (ii) with respect to Wells Fargo Bank, National Association, in its capacity as Issuing Bank under this Agreement, in the amount set forth on Schedule II hereto, and (iii) with respect to any other Lender that shall become an Issuing Bank pursuant to the terms of this Agreement, such amount as agreed to in writing by Administrative Borrower, Administrative Agent and each Issuing Bank, as each of the foregoing amounts may be amended from time to time with the written consent of Administrative Borrower, Administrative Agent and each Issuing Bank. For the avoidance of doubt, it is acknowledged and agreed the sum of all Letter of Credit Issuer Sublimits shall not at any time exceed the Letter of Credit Limit.”

Section 1 of the ABL Loan Agreement is hereby amended by inserting the following language in the definition of “London Interbank Offered Rate” after the words (i) “arithmetic mean of all such rates” and (ii) “of such Interest Period”:

“; provided further that, if the London Interbank Offered Rate for any Interest Period shall be less than zero, such rate shall be deemed to be zero for the purposes of this Agreement.”

Section 1 of the ABL Loan Agreement is hereby amended by deleting the definition of “Maximum Credit” in its entirety and replacing such definition with the following:

“Maximum Credit” shall mean the amount of \$264,722,222.23, as adjusted in accordance with Section 2.3 and Section 2.6 hereof; provided, that the Maximum Credit will be reduced automatically to \$225,000,000 on December 4, 2017.

Section 2.2(c) of the ABL Loan Agreement is hereby amended by adding the following at the end of subsection (iii):

“and the Letter of Credit Obligations in the aggregate issued by any Issuing Bank shall not exceed such Issuing Bank’s Letter of Credit Issuer Sublimit.”

Section 2.6 of the ABL Loan Agreement is hereby amended by adding the following new paragraph at the end of such Section:

“On December 4, 2017, the Maximum Credit will be reduced automatically from \$264,722,222.23 to \$225,000,000 and such reduction shall occur whether or not the

Administrative Borrower delivers notice to the Administrative Agent, as required in the immediately preceding paragraph.”

Section 6.4(c) of the ABL Loan Agreement is hereby amended by removing the “and” before clause (v) and adding the following language after clause (v) but before the proviso: “and (vi) the extent that there is Revolving Credit Exposure beyond \$225,000,000 on December 4, 2017, the difference between such amount and \$225,000,000;”

Section 11.3(d) of the ABL Loan Agreement is hereby amended by adding “each” before “Issuing Bank” in the second sentence thereof.

Reallocation. On the Second Amendment Effective Date, the Increased Commitment of each of the Lenders and the amount of all outstanding Revolving Loans and participations in Letters of Credit and Swing Line Loans shall be reallocated among the Lenders in accordance with their respective Commitments, and to effect such reallocations, each Lender (including each Incremental Lender) whose Increased Commitment on the Second Amendment Effective Date exceeds its Commitment immediately prior to the Second Amendment Effective Date (each an “Assignee Lender”) shall be deemed to have purchased all right, title and interest in, and all obligations in respect of, the Increased Commitments of the Lenders whose Increased Commitments are less than their respective Commitment immediately prior Second Amendment Effective Date (each an “Assignor Lender”), so that the Commitments of each Lender will be as set forth on Schedule I attached hereto. Such purchases shall be deemed to have been effected by way of, and subject to the terms and conditions of, Assignment and Acceptances without the payment of any related assignment fee, and, except for replacement Notes to be provided to the Assignor Lenders and Assignee Lenders in the principal amount of their respective Commitments (after the Second Amendment Effective Date), no other documents or instruments shall be, or shall be required to be, executed in connection with such assignments (all of which are hereby waived). The Assignor Lenders and Assignee Lenders shall make such cash settlements among themselves, through the Administrative Agent, as the Administrative Agent may direct (after giving effect to any netting effected by the Administrative Agent) with respect to such reallocations and assignments.

Each Incremental Lender (i) confirms that it has received a copy of the ABL Loan Agreement and the other Financing Agreements, together with copies of the financial statements referred to therein and such other documents and information as it has deemed appropriate to make its own credit analysis and decision to enter into this Amendment; (ii) agrees that it will, independently and without reliance upon the Lead Arranger (as defined below), the Administrative Agent or any other Lender or Agent and based on such documents and information as it shall deem appropriate at the time, continue to make its own credit decisions in taking or not taking action under the ABL Loan Agreement; (iii) appoints and authorizes the Administrative Agent and co-Collateral Agents to take such action as agents on its behalf and to exercise such powers under the ABL Loan Agreement and the other Financing Agreements as are delegated to Administrative Agent and co-Collateral Agents by the terms thereof, together with such powers as are reasonably incidental thereto; and (iv) agrees that it will perform in accordance with their terms all of the obligations which by the terms of the ABL Loan Agreement are required to be performed by it as a Lender.

Simultaneously on the Second Amendment Effective Date, each Lenders’ Revolving Loans are hereby reallocated to reflect the adjustments to the Commitments of the Lenders as a result of the Increase and the Incremental Lenders shall make such Revolving Loans on the Second Amendment Effective Date as may be required to effectuate such reallocation. Furthermore, on the Second Amendment Effective Date, all participations in Letters of Credit and Swing Line Loans shall be reallocated pro rata among the Lenders after giving effect to the Increased Commitments contemplated hereby. Each Existing Lender party hereto hereby agrees to waive any indemnity claim for breakage costs related to Eurodollar Rate Loans payable to such Existing Lender under Section 3.3(d) of the ABL Loan Agreement in connection with the reallocation contemplated hereby.

Representations and Warranties. Each Borrower and Subsidiary Guarantor, and where applicable, Holdings, represents and warrants to the Administrative Agent, the Incremental Lenders and the Existing Lenders party hereto as of the Second Amendment Effective Date (as defined below) before and after giving effect to the Increase, that:

all representations and warranties contained in Section 8 of the ABL Loan Agreement and in the other Financing Agreements are true and correct in all material respects (except where qualified by materiality, in which case such representations and warranties that are qualified by materiality are true and correct in all

respects) with the same effect as though such representations and warranties had been made on and as of the Second Amendment Effective Date, except to the extent that such representations and warranties expressly relate solely to an earlier date (in which case such representations and warranties are true and accurate in all material respects (except where qualified by materiality, in which case such representations and warranties that are qualified by materiality are true and correct in all respects) on and as of such earlier date); no event has occurred and no condition exists that has or may reasonably be likely to have a Material Adverse Effect;

no Default or Event of Default exists or has occurred and is continuing on and as of the Second Amendment Effective Date; and

the execution, delivery, performance or effectiveness of this Amendment will not (a) impair the validity, effectiveness or priority of the Liens granted pursuant to any Financing Agreement, and such Liens continue unimpaired with the same priority to secure repayment of all of the applicable Obligations, whether heretofore or hereafter incurred, or (b) require that any new filings be made or other action taken to perfect or to maintain the perfection of such Liens.

Conditions to Effectiveness. The effectiveness of this Amendment and the obligation of each Incremental Lender to make its Increased Commitment hereunder shall be subject to the satisfaction or waiver of the following conditions precedent (the date upon which this Amendment becomes effective, the “Second Amendment Effective Date”):

Certain Documents. The Administrative Agent shall have received each of the following, each dated the Second Amendment Effective Date unless otherwise indicated or agreed to by the Administrative Agent and each in form and substance reasonably satisfactory to the Administrative Agent:

this Amendment executed by Holdings, the Administrative Borrower, the other Borrowers, the other Guarantors, the Administrative Agent, all Incremental Lenders and all Required Lenders;

Notes to any Incremental Lender that has requested a Note at least three business days prior to the Second Amendment Effective Date; certified copies of resolutions of the board of directors of each Obligor approving the execution, delivery and performance of this Amendment and the other documents to be executed in connection herewith;

a certificate of the secretary or assistant secretary of each Obligor dated the Second Amendment Effective Date, certifying (A) that attached thereto is a true and complete copy of each organizational document of such Obligor, as applicable, and that either (x) such organizational documents have not been altered since delivery of such documents on the Closing Date (including certification, if any, by the Secretary of State of the state of its organization delivered on the Closing Date) or with respect to TMRI, Inc., the date it became an Obligor or (y) such organizational documents are in full force and effect on the date hereof, (B) that attached thereto is a true and complete copy of resolutions duly adopted by the Board of Directors of such Obligor, as applicable, authorizing the execution, delivery and performance of this Amendment and, in the case of the Borrowers, the Increased Commitments referenced herein, and that such resolutions have not been modified, rescinded or amended and are in full force and effect and (C) as to the incumbency and specimen signature of each officer executing this Amendment or any other document delivered in connection herewith on behalf of such Obligor (together with a certificate of another officer as to the incumbency and specimen signature of the secretary or assistant secretary executing the certificate in this clause (iii));

a certificate as to the good standing of each Obligor, to the extent requested by the Administrative Agent (in so-called “long-form” if available), as of a recent date, from such Secretary of State (or other applicable Governmental Authority);

such other agreements, documents and instruments as the Administrative Agent may reasonably request (including bring-down good standing certificates), in each case in form and substance reasonably satisfactory to Administrative Agent;

a certificate of an officer of the Administrative Borrower to the effect that each of the conditions set forth in Section 4.2 of the ABL Loan Agreement and this Section 5 have been satisfied, both before and after giving effect to the Increase; and

a favorable opinion of Milbank, Tweed, Hadley & McCloy LLP in form and substance satisfactory to the Administrative Agent.

Fees and Expenses Paid. The Lead Arranger and the Administrative Agent shall have received all fees and other amounts due and payable on or prior to the Second Amendment Effective Date, including, to the extent invoiced, reimbursement or payment of all out-of-pocket expenses required to be reimbursed or paid by the Administrative Borrower on or prior to the Second Amendment Effective Date hereunder or under any other Financing Agreement (including the legal fees and expenses of Cahill Gordon & Reindel LLP, counsel to the Administrative Agent to the extent invoiced no later than 2 business days prior to the Second Amendment Effective Date).

Conditions from ABL Loan Agreement. The conditions precedent set forth in Section 4.2 of the ABL Loan Agreement shall have been satisfied both before and after giving effect to the Increase.

Consent Fees. Each Existing Lender who is an Incremental Lender shall have received a fee equal to 0.05% of the Commitment (after giving effect to this Amendment) of such Existing Lender who has agreed to increase their Commitment amount by at least their Pro Rata Share (calculated based on their existing Commitments prior to this Amendment) or less than their Pro Rata Share if agreed to by the Borrower

**Representative by executing a consent to this Amendment on or prior to the Second Amendment Effective Date.**

**No Default. No Default or Event of Default exists or has occurred and is continuing on and as of the Second Amendment Effective Date.**

**Expenses.** The Administrative Borrower agrees to reimburse the Administrative Agent for its and the Lead Arranger's reasonable out-of-pocket expenses incurred by them in connection with this Amendment, including the reasonable fees, charges and disbursements of Cahill Gordon & Reindel LLP, counsel for the Administrative Agent.

**Counterparts.** This Amendment may be executed in any number of counterparts and by different parties hereto on separate counterparts, each of which when so executed and delivered shall be deemed to be an original, but all of which when taken together shall constitute a single instrument. Delivery of an executed counterpart of a signature page of this Amendment by facsimile transmission or by email in Adobe ".pdf" format shall be effective as delivery of a manually executed counterpart hereof.

**Applicable Law.** The validity, interpretation and enforcement of this Amendment and any dispute arising out of the relationship between the parties hereto, whether in contract, tort, equity or otherwise, shall be governed by the internal laws of the State of New York but excluding any principles of conflicts of law or other rule of law that would cause the application of the law of any jurisdiction other than the laws of the State of New York.

**Headings.** The headings of this Amendment are for purposes of reference only and shall not limit or otherwise affect the meaning hereof.

**Effect of Amendment.** Except as expressly set forth herein, this Amendment shall not alter, modify, amend or in any way affect any of the terms, conditions, obligations, covenants or agreements contained in the ABL Loan Agreement or any other provision of the ABL Loan Agreement or any other Financing Agreement, all of which are ratified and affirmed in all respects and shall continue in full force and effect. As of the Second Amendment Effective Date, each reference in the ABL Loan Agreement to "*this Agreement*," "*hereunder*," "*hereof*," "*herein*," or words of like import, and each reference in the other Financing Agreements to the ABL Loan Agreement (including, without limitation, by means of words like "*thereunder*," "*thereof*" and words of like import), shall mean and be a reference to the ABL Loan Agreement as amended hereby, and this Amendment and the ABL Loan Agreement shall be read together and construed as a single instrument. This Amendment shall constitute a Financing Agreement.

The parties hereto acknowledge and agree that the amendment of the ABL Loan Agreement pursuant to this Amendment and all other Financing Agreements amended and/or executed and delivered in connection herewith shall not constitute a novation of the ABL Loan Agreement and the other Financing Agreements as in effect prior to the Second Amendment Effective Date.

**Acknowledgement and Affirmation.** Each of Holdings, the Administrative Borrower, the other Borrowers and the other Guarantors hereby (i) expressly acknowledges the terms of the ABL Loan Agreement as amended hereby, (ii) reaffirms its prior grant and the validity of the Liens granted by it pursuant to the Financing Agreements, with all such Liens continuing in full force and effect after giving effect to this Amendment, (iii) ratifies and affirms after giving effect to this Amendment its obligations under the Financing Agreements (including guarantees and security agreements) executed by Holdings, the Administrative Borrower, such other Borrowers and/or such other Guarantors and (iv) after giving effect to this Amendment, acknowledges, renews and extends its continued liability under all such Financing Agreements and agrees such Financing Agreements remain in full force and effect.

**Roles.** It is agreed that Merrill Lynch, Pierce, Fenner & Smith Incorporated will act as sole lead arranger and bookrunner (the "Lead Arranger") for this Amendment.

**Loss of FATCA Grandfathering.** For purposes of FATCA, from and after the Second Amendment Effective Date, the Borrowers and the Administrative Agent agree to treat (and the Lenders hereby authorize the Borrowers and the Administrative Agent to treat) the ABL Loan Agreement and any Loans made thereunder (including any Loans already outstanding) as not qualifying as "grandfathered obligations" within the meaning of Treasury Regulations Section 1.1471-2(b)(2)(i).

[signature pages follow]

IN WITNESS WHEREOF, the parties hereto have caused this Amendment to be duly executed as of the date first above written.

**BORROWERS**

FGI OPERATING COMPANY, LLC

By: /s/ Jason Lindell

Name: Jason Lindell  
Title: Treasurer

BARNES BULLETS, LLC

By: /s/ Jason Gyure

Name: Jason Gyure  
Title: Vice President

REMINGTON ARMS COMPANY, LLC

By: /s/ Stephen Jackson

Name: Stephen Jackson  
Title: Executive Vice President & CFO

**GUARANTORS**

FGI HOLDING COMPANY, LLC

By: /s/ Jason Lindell

Name: Jason Lindell  
Title: Treasurer

RA BRANDS, L.L.C.

By: /s/ Ben Duckett

Name: Ben Duckett  
Title: Secretary

FGI FINANCE INC.

By: /s/ Ben Duckett

Name: Ben Duckett  
Title: Secretary

TMRI, INC.

By: /s/ Jason Gyure

Name: Jason Gyure  
Title: Vice President

BANK OF AMERICA, N.A.,  
as Administrative Agent, an Existing Lender, an  
Incremental Lender, an Issuing Bank and a Swing Line Lender

By: /s/ Christopher M. O'Halloran

Name: Christopher M. O'Halloran  
Title: Senior Vice President

REGIONS BANK,  
as an Existing Lender

By: /s/ Bruce Rhodes

Name: Bruce Rhodes  
Title: Managing Director